

On behalf of the Affiliates Council, I'm pleased to present this 2008 Resource Guide.



The Affiliates Council is composed of 39 firms that provide a variety of EHS services. These member firms range in size from small specialty firms to very large worldwide firms offering comprehensive EHS services. Members of the Affiliates Council are selected based on their previous experience and track record of serving the needs of existing Corporate Members, whom they must provide as sponsors, and their demonstrated commitment to supporting the overall goals and objectives of NAEM to further enhance its position as The Premier EHS Organization. Since its formation in 1996, the Affiliates Council has provided environmental managers with Best-in-Class services and technical capabilities to meet the ever-changing EHS needs of Corporate Members. The Affiliates Council represents strategic partners to “in-house” environmental managers, and is a critical resource in enabling NAEM to achieve excellence by supporting various benchmarking efforts, workshops and other educational programs, recruiting new Corporate Members and providing content and speakers at our annual Forum.

This guide consists of a brief overview of the services provided by each Affiliates Council firm, as well as primary points of contact for each. It is organized by firms that provide comprehensive EHS services as well as those that provide specialty services—currently represented in the areas of risk management and compliance, regulatory monitoring and publishing, management systems and software, professional staff search, legal services, waste management, sustainability management and marketing communications services. We welcome the input of all Corporate Members concerning the types of service areas and resources they would like to see represented on the Affiliates Council as we seek to expand those service offerings in the future to better meet the needs of NAEM members.

Thank you in advance for considering the firms represented in this guide as your first source of “Preferred Providers” when seeking assistance to meet your organization’s EHS needs.

Michael R. Jones
President
NAEM Affiliates Council

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ARCADIS is an international company providing consulting, engineering and management services in infrastructure, environment and facilities, to enhance mobility, sustainability and quality of life. We develop, design, implement, maintain and operate projects for companies and governments. With more than 12,000 employees and over \$2 billion in gross revenue, ARCADIS has an extensive international network that is supported by strong local market positions.

Leader in the Global Market

ENR 2007 International Rankings

- World’s 1st design firm in hazardous waste
- World’s 5th largest international design firm
- World’s 3rd largest water design firm
- World’s 12th top 150 global design firms

Worldwide Transaction Services

ARCADIS provides environmental due diligence to clients whose deals originate in Europe, North America, South America and Asia. During the past year alone, ARCADIS has provided environmental due dili-

gence services to more than 100 clients in 33 countries representing an estimated deal value in excess of \$100 billion. The services included 800 industrial locations from chemical plants and refineries to warehouses with more than 1,500 separate real estate parcels. Financial and strategic buyers have benefited from our expertise in specific sectors: energy, oil and gas, automotive, metals, chemicals, consumer products, real estate, transportation and logistics and utilities.

EH&S Global Compliance Assurance

Facility compliance challenges stem from external pressures of new regulatory programs and agency enforcement trends, as well as internal organizational pressures to streamline management systems, manage costs and do more with less. Further, the increasing impact of environmental enforcement, particularly in the area of individual and corporate criminal and civil liability, has put a premium on organizations having effective environmental, health and safety (EHS) management systems and oversight capabilities. In response to these needs, ARCADIS offers a complete range of EHS auditing, permitting and due diligence services.



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Global Product Stewardship

ARCADIS defines stewardship in terms that relate to the key needs of our Fortune 500 clients. Our special focus is chemical products and ingredients, including consumer products, commodity and specialty chemicals, agricultural chemicals, food additives and pharmaceuticals. Global product stewardship encompasses human and environmental safety, regulatory compliance and sustainability concerns across the lifecycle and supply chain of a chemical or product. Our client-focused mission is to cost effectively assist corporations in resolving these concerns in all market geographies and in developing timely strategies to address or avoid costly issues in the future.

Climate Change

ARCADIS offers various climate change related services, including formulation of national research

and emissions trading programs, development of responses to land degradation and decertification, evaluation of financial and technical control technology and development of greenhouse gas emission factors, inventories and national estimates, as well as assessment of vulnerability to climate change. ARCADIS prepared and reviewed several chapters of *Inventory of U.S. Greenhouse Gas Emissions and Sinks*, an official U.S. Government publication under the United Nations Framework Convention on Climate Change.

We provide business solutions that enable our clients to integrate environmental factors into strategic decisions. We translate the value of clean water, air and land into economic terms and develop engineering solutions that protect the earth, promote business growth and satisfy the needs of communities.



BEM Systems, Inc. (BEM) is a 100% employee-owned, multidiscipline, full service environmental engineering and consulting firm with a technical focus in science, engineering and information technology.

Sustainability and Energy Efficiency

BEM assesses energy use, facility characteristics and available incentives to provide recommendations for conservation and substitution to renewable energy sources. This entails an in-depth understanding of mandates, such as Executive Order 12902 and 13423 (Strengthening Federal Environmental, Energy and Transportation Management). BEM has provided sustainability services to USPS, GSA and NASA HQ (AFCEE).

Experience toward achieving energy usage goals includes:

- Energy Usage Assessments (including installation of meters to monitor actual usage)
- Geothermal Heat Pump Installations
- Water Conservation Programs
- Combined Heat & Power Units
- Renewable Energy Evaluations

Environmental Compliance and Permitting

Services include:

- Air Permitting, Emission Inventories, Modeling & Monitoring
- Risk Assessments (Ecological & Human Health)
- Stormwater Permitting (NPDES), Pollution Prevention
- Wastewater Permitting, Design & Construction
- UST/AST Management

EMIS

BEM utilizes Information Technology and Geographical Information Systems (GIS) to deliver customized web-based software applications. An example includes PAECETrak™, a web-based tool to manage all aspects of the real estate transaction process from environmental clearance to property transfer.

Site Remediation

BEM’s focus on design and reliable evaluation of alternative technologies has helped establish our reputation as a practical, cost conscious, and creative environmental firm. Our in-depth knowledge of regulatory compliance issues, risk-based



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decision making and experience with the implementation of remediation technology helps reduce our clients’ capital and long-term cleanup costs while achieving objectives.

Industrial Hygiene

BEM provides evaluations of industrial exposure, community and industrial noise, OSHA-related training, indoor and ambient air monitoring, HVAC hygiene, vapor intrusion, respiratory protection, and various other industrial hygiene services. Clients include Fortune 500 firms, USACE, manufacturers, GAO, railroads, USPS, hospitals and many others. BEM’s strategy of assessing the situation rather than just monitoring and reporting data has helped us become a leading provider of industrial hygiene services.

Company Background

Headquartered in Chatham, NJ, BEM has regional offices in Florida, Louisiana, Arizona, Virginia, Alaska and Ohio. Since inception in 1990, BEM has grown to become a leader

in environmental management, earning a distinguished reputation for client responsiveness and creative problem solving. As a testament to this, BEM has been recognized by leading environmental organizations, including Zweig White, Engineering News Record and Environmental Business Journal—and, most important, by our clients.

“BEM Systems, Inc. is a proactive firm, demonstrating high technical expertise, sound cost effective management practices and a continued high performance in both field and cost control. All levels of your management continue to be actively involved and show commitment to achieving true customer satisfaction.”

– C. Rick Coneway, P.E.,
 DEE, Colonel, USAFR

“BEM’s performance has been timely, well communicated and in all cases technically sound, of high quality and cost effective.”

– Robert J. Skrivanek,
 Environmental Compliance Specialist,
 NY Metro Area, USPS



Brown and Caldwell (BC) is an environmental engineering, consulting and construction management firm offering a wide range of expert services on environmental and engineering projects. Our nationally recognized consulting firm has a 60-year history of delivering innovative, economical solutions to the environmental challenges of industry, municipalities and the federal government. BC's resources located in more than 45 offices across the country consist of more than 1,500 environmental professionals, engineers, scientists and construction specialists.

We believe client service requires an understanding of real business risks underlying environmental programs and projects. Our "best team" approach ensures the most qualified technical, management and construction specialists for each project are individually selected for their unique ability to contribute to the success of a project.

BC aggressively searches out the most demanding and technically challenging programs or projects. Our focus on creatively applying solutions has earned us a nationwide reputation for finding novel, site-specific resolutions to our clients' most challenging environ-

mental problems. One of BC's hallmarks is that we will not tie ourselves to any one technology or any one vendor. We will choose the best methods for each site, depending on the site parameters, variables and client goals.

Our Services

Site Investigation/Remediation

BC conducts cost-effective and defensible site characterizations utilizing both intrusive and non-intrusive investigative techniques spanning a wide variety of atmospheric, aqueous and geologic media. Our innovative approach to identifying and implementing the most efficient and appropriate remedial solutions focuses on satisfying our clients' overall business objectives while accommodating the unique hydrogeologic environment of each site. BC acts as a technical advocate for our clients in negotiating practical remedial goals and cleanup levels. We are practiced in reviewing our client's portfolio of contaminated properties and performing a prioritization based on technical, regulatory, institutional and business variables.



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Regulatory Compliance and Permitting

BC has gained substantial recognition for planning and implementing strategies resulting in rapid regulatory acceptance at low cost. We use our detailed understanding of the regulatory framework and compliance requirements to prepare federal, state and local permit applications covering hazardous substances, water and wastewater, solid wastes and air emissions.

Environmental Sustainability & Performance

As industry and municipalities begin to learn more about sustainability, it becomes clear that typical business strategies don't provide adequate solutions. Our ES&P experts help clients fill these gaps by providing three categories of environmental services solutions: EHS Management Systems, Global Climate Change and Sustainability Services.

Surface and Groundwater Hydrogeology

BC's expert engineers and hydrogeologists use a goal-oriented approach and state-of-the art surface and groundwater modeling technologies to deliver innovative hydrogeologic solutions and develop sound conceptual models. Our technical approach creates avenues of negotiation for RCRA, CERCLA and other regulated clients. Our tactics for successful hydrogeologic investigation and site conceptualization of the subsurface are essential to facilities siting, permitting, remediation due diligence, water supply and other regulatory compliance programs.

Industrial Water Quality

As a leader in wastewater technology, BC understands the challenges faced by various industrial sectors, including refinery, chemical pharmaceutical, food and beverage and others. We can help you meet these challenges and achieve your goals and objectives.



Cameron-Cole is a full-service U.S.-based environmental and social issues consulting firm that helps clients address the technical and management challenges involved in achieving operational success, preserving environmental quality and implementing socially responsible and sustainable practices.

Commitment to Sustainability

At Cameron-Cole we are very aware of the need for our clients to meet their near-term objectives while considering the long-term impacts of their activities, investments and decisions. By focusing on social and environmental issues as well as economic ones, risks can be effectively managed and opportunities can be identified. Through a well-tested process, Cameron-Cole provides clients with the advice and tools to “operationalize” sustainability. We also believe that taking a sustainable approach in our own company is not only our responsibility, but also essential to our long-term viability.

Our Services

Under our Strategic Services practice area, we provide our clients with expert advice on, and assistance with, a wide range of

social and environmental issues. Our services include:

- Climate change strategy development
- Carbon footprint assessment and reduction strategies
- Greenhouse gas inventory design, development and verification
- Carbon offset project assistance and verification
- CSR/sustainability strategy, framework creation, performance tracking, report development and independent assurance of CSR/sustainability reports
- EHS management system development and optimization
- Environmentally Preferable Purchasing (EPP)

A number of our key staff and managers have more than 20 years of practical experience with environmental and social issues, in both the public and the private sectors. In addition, Cameron-Cole staff has in-depth knowledge and experience with all leading reporting and verification guidelines in the public domain. We have also contributed to the development or revision of many of these publications, such as the Global Reporting Initiative Guidelines and the WRI/WBCSD GHG Protocol. Further, Cameron-



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Cole is an approved technical assistance/certifier for members of the California Climate Action Registry.

Cameron-Cole was established in 2001 as a management-owned, independent consulting firm with its roots reaching back to the 1980s as part of several leading industrial organizations. Since 1988, core professionals at our firm have provided a broad range of services to address complex environmental and social issues faced by our public and private sector clients. Cameron-Cole has 11 offices across the United States, and partners with leading firms in Europe to extend our reach.

In addition to Cameron-Cole’s practice area, the firm also offers other environmental, engineering and remediation design services, including:

- Indoor air management
- Assessment, remediation and monitoring of sites

- Advanced treatment systems for air, soil and water/wastewater
- Landfill design
- Software development

Cameron-Cole is a committed business partner to each of our clients. This commitment means providing services that help our clients successfully operate in a competitive and increasingly global business environment.

Our Clients

Our clients include transnational industry leaders, large domestic firms, SMEs, public sector agencies and organizations and institutions of higher learning. Our direct experience includes (but is not limited to) clients in the railroad, public transport, energy, auto manufacturing, municipal and hazardous waste management, construction materials, pharmaceutical, aerospace, chemicals and consumer products industries.



CDM is a consulting, engineering, construction and operations firm that has provided innovative solutions combined with responsive professional service to our clients for the past 60 years. CDM delivers a full range of services that satisfy client needs for progressive planning, environmental evaluation, engineering, design, consulting, program management and construction management. With annual revenues of \$794 million and about 4,000 professionals in over 100 offices worldwide, CDM maintains the size, stability and resources to take on a wide range of projects successfully. Our projects range from small, short-term solutions to complex, ongoing environmental and industrial facility management programs that all share a common focus: our driving philosophy of providing exceptional client service and building long-term relationships.

Energy and GHG Management

As GHG regulations and corporate financial policies rapidly evolve, CDM offers comprehensive energy and GHG management services to help our clients minimize risk and maintain profitability. Services include:

- Facility energy auditing
- Energy efficiency improvements

- Alternative energy evaluation
- Renewable energy evaluation
- GHG management strategy
- Sarbanes-Oxley compliance and SEC material risk assessment

Management Systems

CDM’s management system philosophy is to create and sustain an appropriate lasting culture and commitment to EH&S and sustainability performance that is tailored to meet the unique needs of our clients. We build on our clients’ existing management system components, use accepted management system frameworks (such as ISO 14001, ANSI/ AIHA Z10, etc.) and engage client staff and stakeholders in the development and implementation process. Services include:

- Gap analysis
- Organizational development
- Policy statement development
- Impacts and initiatives identification
- Performance metrics
- Program management
- Communication and awareness strategies

Management System Audits

Regulatory Compliance Auditing—CDM’s audit methodology is designed to help our clients sustain



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compliance with regulatory requirements and continually improve EH&S performance. Our compliance auditing services include:

- Regulatory compliance audits
- Audit program reviews
- Audit protocol/checklist development and review
- Compliance audit training

Risk, Security and Emergency Management

CDM’s risk and security management services are directed toward protecting or mitigating those catastrophic events (e.g., natural disaster, domestic or international terrorism) that might keep an organization from achieving its business goals or mission. Services include:

- Threat and Vulnerability Assessments
- Continuity of Operations Plans
- Evacuation and In-place Shelter plans
- Private-Public Mutual Aid Partnerships
- Design/Build Security Systems

- Access Controls and Video-surveillance

Sustainability Solutions

Increasing emphasis on sustainability through economic growth, environmental stewardship and social responsibility provides lower-cost, higher value solutions for not only meeting regulatory requirements, but also improving the environment. CDM works with clients to create holistic strategies and systems that improve business performance using tools and designs that are environmentally friendly and socially responsible including:

- Sustainability assessments
- Stakeholder engagement and outreach
- Life-cycle analysis
- LEED® building and utilities design, construction and operation
- Sustainability metrics identification and tracking
- Corporate social responsibility and sustainability reporting
- Sustainability scorecard



CEC is a company of professionals that embrace three core principles: Senior Leadership, Integrated Services and Personal Business Relationships.

Total Environmental Asset Management System (TEAMS)

CEC’s TEAMS Solution provides a web-based, enterprise-wide solution for mitigating risk and facilitating efficient environmental asset management. TEAMS enables users at all levels of an organization to quickly and easily report on or review the condition of their environmental programs. Built upon the ARCHIBUS Facility Management platform, environmental information is keyed to facility asset and location and can be rolled up for viewing at the executive, regional or facility level of a company to assist with business planning and disclosure documentation.

Air Quality

CEC performs source emissions testing and designs/operates ambient air quality and meteorological measurement systems. CEC’s testing personnel utilize the latest emissions testing equipment and are experienced with U.S. EPA methodologies including continuous and time-

integrated sampling methods. CEC maintains an inventory of state-of-the-art testing equipment to support its ambient and source testing programs including: perimeter air monitoring networks, relative accuracy test audits (RATA) and continuous emissions monitoring (CEM) for SOx, NOx, VOC, mercury and other related requirements.

Civil Engineering & Site Development

CEC performs civil engineering and site development services for residential, commercial, and industrial sites. Our services include pre-development site investigations, site grading analyses, design of erosion and sedimentation control facilities, stormwater management and utility design/coordination. CEC has assisted developers, architects, and private industry with the development of cost-effective designs for regional shopping centers, office parks, industrial facilities, health care facilities, institutional facilities and commercial site developments.

Ecological Services

CEC provides comprehensive ecological services from the initial planning/evaluation phase through risk assessment and mitigation planning, to authorizations and



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permitting. Our team of terrestrial, aquatic and wetlands experts work with developers, utilities, mining companies, manufacturers and government/municipal agencies to help them meet their regulatory commitments. In addition, our specialists perform bat surveys, fisheries and freshwater mussel studies, invasive plant control, benthic macroinvertebrate studies, stream habitat mapping and phyto-remediation services.

CEC’s main focus is on the partnership that we develop and maintain with our clients and business partners. Operational flexibility and the needs of business are key factors in CEC’s commitment to fiscally responsible project management.

Founded in 1989, CEC is a manager-owned company built upon leadership from some of the most experienced senior level engineers and consultants in the industry. Over 450 people, located in ten offices, work with clients at all levels from the plant floor to the

boardroom. At each and every level, CEC commits to developing solutions that meet and exceed our clients’ expectations.

CEC has a proven track record of providing sound, technological solutions that balance the requirements of compliance and risk. CEC works in the primary practice areas of environmental services, civil & site development engineering, ecological services, waste management and water resources. These technical consulting and engineering services are delivered to private industry, real estate developers, architects, waste management, legal and public sector clients.

We look forward to the opportunity to partner with your company.



CH2M HILL provides comprehensive EHS compliance services around the globe, with unique access to a tremendous resource of current, practical knowledge of federal, state and local regulations around the world. We offer proven, creative ways to solve compliance and conformance problems while meeting your business, risk tolerance, funding and schedule requirements. Our regulatory services include permitting/licensing, auditing, sustainable development, EHS and compliance management and management consulting.

Permitting/Licensing

CH2M HILL provides permitting and licensing support, from construction through operation. We track emerging regulations across the globe and work with our clients to develop strategies for complying with those regulations—whether those strategies include negotiating successfully for less strenuous requirements or providing innovative engineering solutions to meet regulatory requirements.

Auditing

CH2M HILL conducts EHS and process safety compliance audits at all types of industries across the

globe. We create value beyond traditional audit programs—offering innovations to save time, reduce costs and increase productivity. We have saved our clients thousands of dollars through our knowledge of local regulators and requirements. Our Process Safety Audits include OHSAS 18000 support, training and procedures development.

Sustainable Development

CH2M HILL provides Green House Gas (GHG) inventory, strategy development and implementation including energy audits and energy conservation capital projects. Beyond assisting some of the world’s most respected corporations and municipalities in developing credible GHG inventories, we help our clients mine their emissions inventories for GHG emission reduction opportunities. We also offer Sustainable Development and Corporate Responsibility Initiatives (“triple bottom line”) that address opportunities and expectations.

EHS Compliance and Risk Management

CH2M HILL develops strategies to comply with our clients’ regulatory and corporate EHS and process safety requirements. Our technical staff work on- or off-site to perform



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or train your staff on compliance and risk management. We offer EHS & Security Management Systems and Supporting Information Systems that are aligned with conformance or certification under ISO 14001, RCMS and RC14001. Our EHS planning and reporting services include day-to-day needs as well as security vulnerability assessments and process risk management plans.

Management Consulting

CH2M HILL’s management consulting techniques have proven successful across numerous applications and industries. Services include:

- Strategy development and support for operational site closures to address monetization opportunities and regulatory requirements as part of the exit strategy
- Mergers, acquisitions and integration support, including compliance risk assessments, facility and process safety management assessments and related cost estimation

- Management decision making and planning support, such as environmental cost accounting, liability portfolio assessment, agency negotiation support and probabilistic cost modeling

Corporate Overview

Recognized as one of FORTUNE’s 100 Best Companies to Work For in 2003, 2006 and 2007, CH2M HILL is an employee-owned, \$6 billion firm that provides engineering, construction, operations and related consulting services to public and private clients worldwide. CH2M HILL’s 23,000 employees deliver projects in 115 countries from more than 350 offices worldwide. The firm focuses its comprehensive industrial and utilities services in Petroleum and Chemicals, Power Generation, Communications and Information Solutions, Electronics and Advanced Micro/nanotechnology, Hydrocarbon Fuels and Renewable Energy Production and Delivery, Manufacturing and Pharmaceuticals and Biotechnology.



Environmental Engineers, Geologists and Scientists

DAI Environmental, Inc. (DAI) is an environmental consulting firm located in Lake Forest (Chicago area), Illinois. DAI has offered environmental consulting services since 1986. While the majority of DAI's work has been in Illinois, Indiana, Michigan, and Wisconsin, DAI has experience in many other states, including California, Florida, Washington, Tennessee, Alabama, Louisiana and Hawaii.

DAI is committed to helping industries confront the complex environmental problems of today.

We work with clients from a myriad of commercial and industrial categories, as well as select governmental agencies.

Our multidisciplinary staff, which includes environmental, civil and chemical engineers, as well as geologists and physicists, is capable of providing services over a wide range of environmental consulting. Primary service areas include:

Acquisition Due Diligence/Auditing

Services provided include Phase I Environmental Site Assessments and Environmental Compliance Auditing.

Subsurface Contamination Issues

Services provided include subsurface (Phase II) investigations and related regulatory reporting and negotiations. DAI is very experienced in pursuing voluntary state-regulated No Further Remediation letters, by addressing contamination either through remediation, risk assessment or a combination thereof. Additionally, DAI has experience in performing such investigations and remediation/closure at projects overseen and/or regulated by the USEPA (CERCLA/RCRA).

Remediation

Services provided include design and operation of in-situ remediation systems, including groundwater extraction and treatment, in-situ chemical oxidation, in-situ bio-



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remediation, soil vapor extraction and bioventing. Additionally, DAI can provide oversight and management of soil excavation and disposal remediations.

Industrial Wastewater Consulting

Services provided include consulting on existing industrial wastewater systems and equipment design and specification for new systems.

**Air Quality Management/
Greenhouse Gas**

Services provided include emission inventories, permitting, air pollution control equipment specification and optimization, air dispersion modeling and Greenhouse Gas Baseline Inventory calculations and auditing.



Sustainable Strategies

Delta is a full-service, global consulting firm providing innovative and sustainable environmental, health and safety solutions for multinational clients. With more than 600 employees nationwide and a team of over 4,500 consultants around the world through our membership in Inogen Environmental Alliance, Delta provides a single point of contact to direct work seamlessly for global program implementation and local project completion.

Comprehensive Services

Sustainability Consulting. Improving your business longevity and profitability, while managing stakeholder priorities, is a key component of our sustainability initiative. With Delta, your organization can establish socially responsible performance that is measurable, reportable and meaningful:

- Sustainability Reporting
- Benchmarking Studies
- Corporate Social Responsibility Program Development
- Greenhouse Gas Management
- Carbon Footprint Analysis
- Energy Audits
- Cleaner Production

- Web-based Environmental Management Information System Tools (IntelligentEHS®)

Management Consulting. Helping organizations focus on strategic environmental, health, safety, management and sustainable practices:

- Mergers, Acquisitions and Divestitures
- Risk Management
- Corporate Programs/Standards
- EHS Management Systems
- Asset Management Systems
- Litigation Support
- Custom Employee Training Programs
- Web-based Environmental Management Information System Tools (IntelligentEHS®)

Compliance and Engineering. Engineering solutions with an emphasis on value, cost control and functionality:

- Multimedia Plans and Permitting
- Remedial Systems
- Process Engineering/ Wastewater
- Air Engineering/Emissions Control
- Construction Management and Quality Assurance
- Operational Compliance Services
- Web-based Environmental Management Information System Tools (IntelligentEHS®)



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Site Restoration/Urban Revitalization. Our experience and insight can steer site restoration projects through the regulatory system and bring contaminated properties back to compliant, productive use:

- Liability Transfer
- Site Assessment/Remedial Investigation/Site Closure
- Feasibility Studies/Cost Estimating
- Brownfields and Voluntary Cleanup Programs
- Risk-Based Corrective Action
- Decontamination and Demolition
- Web-based Environmental Management Information System Tools (IntelligentEHS®)

Health and Safety. Specializing in development and implementation of safety and health programs:

- Industrial Hygiene
- Global Health and Safety Programs
- Health and Safety Audits and Compliance Support
- Safety Management Systems
- Indoor Air Quality
- Asbestos, Lead and Mold Liability Management

- Construction Safety
- Web-based Environmental Management Information System Tools (IntelligentEHS®)

Global Resources

At Delta, we believe successful endeavors are a combination of expertise, integrity and focused intent. Our commitment to market-specific consulting and well-defined service offerings, delivered with professionalism and accountability, is the key to sustainable strategies that foster your success.

Put our innovation and integrity to work for you.

Delta is proud to be an active and contributing member of NAEM's Affiliates Council.





**Earth Tech Strategic Services...
Delivering Sustainable Solutions
to Manage Your Environmental
Footprint**

At Earth Tech we deliver thoughtful, sustainable solutions that have a dramatic impact on the environment, on a community and on the economy. We take this responsibility seriously and provide innovative solutions that meet not only current needs but also the needs of future generations.

Earth Tech uncovers opportunities to boost your bottom line by making projects more sustainable. With Earth Tech as part of your team, you have access to over 7,000 human resources focused on environmental improvement, both locally and globally.

Strategic Services

Sustainability Strategies: Program Development and Delivery

Sustainability programs are most effective when implemented under a broader strategy. Earth Tech develops sustainability strategies tailored to a specific project, an entire operation or any variation in between.

Carbon Management

Issues of climate change and greenhouse gas management are becoming more pressing every day. Earth Tech helps establish carbon baselines and supports reporting requirements. We develop and implement plans for carbon mitigation, such as energy conservation, carbon sequestration or open space conservation.

Water Management

The availability of reliable, clean, and sufficient sources of water is essential to our future. Earth Tech designs, constructs, owns and operates new water supply, water recycling, stormwater and wastewater treatment systems. We evaluate the long-term reliability of water sources and fine-tune the performance of existing systems. Our skills in water conservation and reuse reduce the need for fresh water and the obligation to manage wastewater.

Process Optimization

Our approach to process optimization helps prioritize environmental performance improvements. Tangible benefits are delivered, such as reduced energy spending or reduced waste disposal costs. The benefits



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can also be intangible, such as healthy investor relations and enhanced reputation.

Built Environment Optimization

Earth Tech provides green design, analysis and support services for buildings, campuses and infrastructure. Our approach embraces design guidelines, life-cycle analysis, modeling, and benchmarking. Our approach supports U.S. Green Building Council LEED™ registration and certification, and we can go beyond LEED™ by designing net zero, regenerative and carbon neutral facilities.

Natural Environment Optimization

Healthy and vibrant natural resources are essential for long-term, sustainable business operations. Earth Tech evaluates risk factors and offers integrated solutions to address encroachment pressures and competition for natural resources. We assess environmental impact, restoration potential, provide strategies for reducing permit obligations and ensuring regulatory compliance.

The promise of a better tomorrow...

Every day, around the world, Earth Tech engineers, scientists, builders and technology specialists deal with promises—the promises that our clients make to their customers, employees, communities and investors to safeguard worker health and safety and protect the environment. Through technical innovation and a strong commitment to our clients’ business needs, we tailor solutions to EHS challenges ranging from individual projects through complete outsourcing of EHS support services and implementation of multinational corporate programs.

Earth Tech has the resources to handle our clients’ environmental compliance, engineering and management challenges. Our proven performance for over 30 years has earned us an 85% rate of repeat business from satisfied clients. Earth Tech has played an active role in NAEM for over a decade, and we are proud to be a Platinum Sponsor of the Forum.



ENSR understands the broad environmental challenges of the manufacturing industry. Our professional staff is experienced in 60 technical disciplines, providing seamless quality service in the following areas:

Air

- MACT; BART
- Plant Expansions/Consolidations/Permit Renewals

Water

- TMDL/Permit Renewals
- Allocations and development

Waste

- RCRA/CERCLA/GPRA
- Corrective Action Goals

Health, Safety, Security and Environment Management

- Safety Performance
- Top screen, plans, audits
- Environmental, safety, security, product liability (IPP)

Proudly serving NAEM’s Member Companies, ENSR services the following manufacturing industries:

- Aerospace & Defense
- Automobile
- Big-Box Retailers
- Electronics and Telecommunications
- Food & Beverage Production
- General Manufacturing
- Home and Building Products
- Industrial Equipment and Farming
- Lime, Cement and Aggregate
- Mining
- Paper & Forest Products
- Primary Metals

ENSR (www.ensr.aecom.com) is a leading environmental health and safety firm serving manufacturing and industrial companies with 2,500 employees and 90 worldwide locations. ENSR provides consulting, engineering, remediation and sustainable environmental health and safety management solutions. ENSR has received numerous business and environmental health and safety awards from clients including BP, Textron and ExxonMobil.

As a Trusted Global Environmental Health and Safety Partner, ENSR builds enduring business relation-



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ships with our clients and serves them in the broad context of their overall business and environmental goals. Having worked with numerous major manufacturing companies for 40 years, ENSR is committed to providing alliance partnerships, expert project management and high performing service teams, environmental, health, safety and security excellence, innovative technical and sustainable solutions and responsible corporate citizenship. ENSR has completed more than 100,000 air, water, EHS management and hazardous waste remediation/site closure-related projects in 100 countries, on all continents.

About AECOM

AECOM is a global provider of professional technical and management support services to a broad range of markets. With more than 32,000 employees around the world, AECOM is a leader in all of the key markets that it serves. AECOM provides a blend of global reach, local knowledge, innovation

and technical excellence in delivering solutions that enhance and sustain the world’s built, natural and social environments. AECOM serves clients in more than 60 countries and had revenues of \$4.2 billion during fiscal year 2007.

ENSR’s life cycle of environmental services provides rapid response and consistent service for:

- Air Quality Management
- Water Resources Management
- Product Liability Management
- Integrated/Regulatory Site Closure
- EHS Management
- Environmental Process Engineering
- Environmental Permitting/Compliance
- Environmental Due Diligence
- Environmental/Social Impact Assessments
- Health/Ecological Risk Assessment
- Regulatory Knowledge Management



Environmental and Occupational Risk Management, Inc. (EORM) provides comprehensive environmental consulting services, including key support in the emerging area of environmental sustainability.

Companies are under increasing pressure from customers and stakeholders to manage and report on sustainability performance. EORM helps strategically prepare for and communicate an effective response to these demands. We can assess how a company and their competitors are viewed by financial investors with respect to sustainability performance, including benchmarking to gauge current sustainability activities. EORM can also identify potential impacts to company operations based on such factors as pending climate change legislation and trends in shareholder expectations and offer opportunities for market-building and innovation applicable to the company in a carbon-limited, sustainability-focused future.

Environmental Footprint Reduction

EORM works throughout the supply chain to help companies manage their environmental foot-

print. By understanding our customers' diverse business activities and potential environmental impacts, EORM can identify reduction opportunities that are practical, cost-effective, compliant and easily implemented. Specific experience includes:

- Auditing energy/water use and waste generation, including recycling activities and identifying conservation and technology improvements
- Manufacturing process optimization (using HAZOP and similar methods)
- Product life-cycle assessment, product stewardship, and Design for Environment (DFE)
- LEED advisement

Carbon Management and Energy Use Reduction

EORM helps companies who are considering carbon footprint reduction commitments by educating decision-makers on carbon emissions management and helping them create effective strategies and protocols. Our consultants advise clients on voluntary program and registry participation, including baseline emissions inventories, identifying carbon data management



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tools, carbon offset trading markets and technologies for footprint reduction specific to their inventory.

A key part of most carbon management strategies, reducing facility energy consumption also provides an attractive return on investment. EORM helps companies reduce energy use by providing energy audits, recommending cost-effective use reduction strategies and providing program implementation assistance.

Company Background

Since 1990, Environmental and Occupational Risk Management, Inc. (EORM) has provided comprehensive Environmental, Health and Safety (EHS) management and technical solutions to help our clients optimize their global EHS performance. Headquartered in Sunnyvale, CA, with offices strategically located across the United

States, EORM also has an international network of partners that provide our quality EHS services in Europe and Asia. EORM is both ISO 14001 and OHSAS 18001 certified.

EORM offers a three-tiered approach to help clients realize sustainable and measurable improvements in their EHS management. First, we partner with clients to build a foundation of EHS compliance by assessing and managing performance to minimize risk. When companies make the decision to move beyond compliance, our consultants focus on improving performance to increase productivity and reduce operating costs. For those clients working to achieve EHS leadership and strengthen their competitive advantage, we help communicate improved performance to employees, stakeholders and other constituents.



Strategic Advice and EMIS

The ERM Group works around the world with the private sector assessing how their business is likely to be impacted by environmental and social issues, new regulations, consumer concerns, and supply chain issues and help companies develop appropriate policies and management systems to manage these business risks.

ERM Information Solutions can assist you in developing and implementing an EH&S Management Information Systems (EMIS) strategy to provide you with the solid foundation on which to build compliant, value-added EH&S programs. We focus on leveraging best-of-breed off-the-shelf technologies and design business processes that enable you to better serve your stakeholders, customers and employees.

Development Impacts and Planning

Our offices around the world have a good understanding of the local environment, the regulatory needs and community concerns and are able to use this knowledge to help develop solutions that meet the needs of all stakeholders in the developed and developing countries.

Managing Liabilities and Risks

Our work in this area falls into two categories: assisting with mergers and acquisitions to help buyers and sellers fully understand the potential financial value of environmental liabilities; and working with corporations to understand and manage risks.

Managing Contaminated Sites

We provide assistance around the world developing clean-up solutions and working with the client as project managers to remediate the sites. At a corporate level, we are working with property managers to devise strategies for managing the entire portfolio of contaminated sites.

Permitting and Technical Work

We work with a host of different on-site operations which can range from an oil rig through to a pharmaceutical site, assisting local managers to meet regulatory requirements and to keep down the costs of environmental management.



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Background

Environmental Resources Management (ERM) is one of the world's leading providers of environmental consulting services. We have over 135 offices in more than 40 countries and employ over 3,000 staff. We are committed to providing a service that is consistent, professional and of the highest quality. We deliver innovative solutions for leading business and government clients, assisting them in managing their environmental and related risks.

- Last year we worked for approximately 50% of the Global Fortune 500
- More than 3,000 technical and business solution-minded professionals working in custom, multidisciplinary teams

- More than 50 offices in North America
- Voted the consultancy with the best reputation for corporate social responsibility and environmental reporting in a survey undertaken by EDIE.net (2007)
- ERM is the largest all-environmental consulting firm in the world*

**ERM: No. 1 All-Environmental Firm 2004, 2005, 2006, 2007 - Engineering News Record (ENR)*



Since our founding over 30 years ago, First Environment, Inc., has been applying our unique combination of common sense and original thinking to successfully resolve our clients' environmental and health and safety issues. Our core practice areas include the traditional service areas of site investigation & remediation, merger & acquisition support, regulatory compliance support and litigation support, as well as newer service areas such as environmental, health & safety management system support, risk management, sustainability, life cycle management and greenhouse gas management that are becoming increasingly important to our clients.

First Environment serves clients in a multitude of industries spanning different regulatory, economic and social regimes. The firm's diverse sector experience includes but is not limited to energy, oil & gas, pulp & paper, chemicals, equipment, plastics, automotive, carpet & flooring and real estate. In addition, we have assisted government entities at the municipal, county and federal levels. Our project experience crosses geographic boundaries, serving clients in North America, South America, Europe and Asia.

Services

Climate Change and Greenhouse Gas Management

Our staff holds diverse and extensive expertise in the climate change and greenhouse gas management arena. We keep up to date with the technical, regulatory and political evolution of this area. We have consistently kept a few steps ahead of the curve to guide our clients through the labyrinth of state, federal and international markets and regulations. Services in this area include strategic planning and technical assistance, such as corporate greenhouse gas inventory management, carbon strategy and emissions report verification.

EH&S Management Systems

First Environment uses a customized, organization-specific approach to the design and implementation of environmental management systems. We have serviced organizations in a variety of industries, including transportation, pharmaceutical, energy, automotive, service, manufacturing and chemical. Our EMS methodology and approach is grounded in the plan-do-check-act (PDCA) cycle and we have guided many clients to successful certification to ISO 14001.



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Remediation and Regulatory Compliance

First Environment has assisted hundreds of clients with our site specific and innovative approach to investigation and remediation. Our clients include a broad cross section of industries and sectors, including retail, chemical, pharmaceutical, municipal, energy, food, Fortune 100, heavy manufacturing and transportation. We also provide compliance support including air permitting, pollution prevention solutions, right-to-know compliance, water and wastewater permits, hazardous waste management, stormwater management, spill prevention and control plans and compliance auditing and planning to help clients gain control of regulatory programs.

Mergers/Acquisitions/Divestitures

First Environment works with owners, buyers, sellers, lenders and their legal counsel to conduct environmental assessments targeted to ensure environmental liabilities

are clearly and accurately identified. We have used our assessment skills on transactions that ranged in size from single sites to more than 700 sites.

Litigation Support

First Environment provides courtroom and deposition testimony, case analysis, evaluation and development of litigation and settlement strategies that require a focus that often differs from standard engineering and scientific studies. First Environment has mastered this focus, dating back to the earliest, precedent-setting Superfund litigation.



Gannett Fleming, Inc. is an international, multidisciplinary engineering, environmental and planning firm with more than 90 years' experience successfully serving clients worldwide. Since our founding in 1915, we have continuously demonstrated a sensitivity and commitment to the needs and expectations of our clients. We are consistently listed among the nation's most prestigious consulting firms.

Our 1,800 employees include a full line of professional engineers, geologists and hydrogeologists, environmental scientists, chemists, terrestrial and aquatic biologists, wetlands specialists, hydrologists, toxicologists, risk assessors, geophysicists, economists, statisticians, GIS specialists, computer system analysts and programmers, transportation and land planners and field and construction technicians.

Environmental Services

Gannett Fleming provides professional assistance and services to private and public sector clients throughout North America. As a recognized leader in environmental services, and through innovative, cost-effective and proven technologies and services, we provide sustainable and practical solutions to complex project challenges.

Experienced professionals offer service capabilities and specialized expertise in the following areas:

- Air Quality Services
- Brownfields/Redevelopment
- Construction Management
- Ecosystem Restoration
- Environmental Management Systems/ISO 14001
- Environmental Regulatory Compliance and Audits
- Environmental Site Assessments
- Facility Design, Management and Engineering
- Human Health and Ecological Risk Assessment
- Occupational Safety and Health
- Recycling
- Risk Assessment Management
- Site Remediation
- Watershed Assessment and Restoration
- Water Supply and Wastewater Engineering

Water and Wastewater

Gannett Fleming is routinely ranked as a top 20 pure design firm in the U.S. in water and wastewater, and has planned and designed over 250 water and wastewater treatment plants, hundreds of water and wastewater pumping stations, and thousands of miles of water and sewer systems. We have won numerous



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awards for innovative, yet practical designs. Services include:

- Water Resources Planning
- Water Quality Assessments
- Water Supply/Treatment
- Water Transmission/Distribution
- Water Reuse/Recycling
- Wastewater Treatment
- Wastewater Collection/Conveyance
- Biosolids and Residuals Management

Process Engineering

Serving industrial clients already burdened with rising costs, reduced staff levels, increasing regulatory control and demanding customer expectations, Gannett Fleming provides experienced process engineering and industrial services. Our process engineering expertise includes:

- Expansion, optimization or automation of existing and/or new manufacturing processes
- Validation or troubleshooting of existing systems

- Integration of Original Equipment Manufacturer (OEM) products into end-use process applications with unique control and performance criteria
- Design/Build
- Construction Management

Database and Web Application Design and Development

Gannett Fleming and its subsidiary, GeoDecisions, have the knowledge and experience to provide clients with a variety of database and web applications. All applications can be hosted on one of our firm's eight in-house production web servers.

Major applications Gannett Fleming provides for its clients include:

- Data Mining, Statistical Analysis, and Reporting
- Secure Project Collaboration Web Sites
- GIS Drive Data or Mapping Web Sites
- Web Site Maintenance and Hosting



Shaw provides innovative solutions for environmental and infrastructure projects worldwide. With 6,000 professionals located throughout the U.S. and abroad, we support our clients throughout all phases of a project, from planning and permitting, through design, construction, operation, demolition, restoration and redevelopment. Our parent firm, The Shaw Group Inc., is a Fortune 500 publicly traded firm.

Air Quality

We provide comprehensive services in source testing, air permitting, fugitive monitoring, air dispersion modeling, ambient air monitoring and air quality studies.

Shaw takes an integrated strategic approach to air quality compliance, seeking to reduce overall environmental impacts through multimedia solutions. We work to reduce the cost of compliance by evaluating the long-term implications of today's decisions.

Water/Wastewater

Shaw is a developer of leading edge, innovative water/wastewater treatment technologies and has experience in nearly every water/waste-

water treatment technology available. We have worked with EPA to develop and field test mathematical constituent fate models for municipal activated sludge processes.

Our water resource consulting services include assessment and investigations, feasibility studies, hydrologic analysis, natural resource management, regulatory support, resource management, strategy analysis and planning, supply/demand management, water quality management.

Sustainability Solutions

Shaw's sustainability experts provide clients with a multiphase approach designed to assist in developing or refining sustainability programs. The phased approach allows flexibility and may be tailored to the individual needs of the clients.

Our air quality experts provide a wide range of services to help reduce greenhouse gas emissions and minimize the effects of climate change. We work to help clients prepare themselves to act on opportunities that may arise as domestic and international trading systems develop. Services include analysis, quantification/inventory, verification, reduction and performance reporting.



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We have LEED-accredited professionals throughout the country to support sustainable design and development and help clients develop green building concepts and strategies that are well integrated with their organization's plans and goals.

Our experts help clients evaluate options for energy and water efficiency, renewable energy, alternate fuels, fleet efficiency, value creation, waste minimization, improved indoor environmental quality and sustainable materials selection.

Natural Resources

Shaw offers a broad range of support for natural resources planning, protection, and restoration. Our experts offer services in wetland ecosystems assessment, management, permitting, and banking; ecology; biology; watershed management plans and assessments; hydrologic resource analysis and modeling; toxicity; sediment management and dredging; aquatic systems

evaluations and impact analyses; fire remediation and restoration; and NEPA studies.

Remediation

From excavation and off-site disposal to application of any of our patented technologies, Shaw provides our clients with the most effective and lowest-cost solution to their remediation projects in full compliance with regulatory requirements. Our experts have worked cooperatively with regulators on environmental projects in all 50 states, Puerto Rico and the Virgin Islands.

Shaw works to select the right technology for our clients—providing the quickest remediation at the lowest-possible cost. Using our in-house technology laboratories, Shaw's team of more than 200 scientists and technologists has developed and patented more than 90 innovative technologies.



Since its inception in 1974, Trinity Consultants has assisted organizations with air quality issues including permitting and compliance management support, air dispersion modeling services and software and professional training on related issues. As organizations face broader challenges, Trinity remains committed to providing the expertise organizations need to supplement their internal resources.

Climate Change Services

Climate change concerns have taken center stage in the environmental arena and Trinity’s expertise has been critical to assisting organizations in quantifying their greenhouse gas (GHG) emissions and pursuing appropriate strategies. Trinity’s GHG specialists have assisted a rapidly growing list of clients with related services, including:

- preparation of comprehensive corporate greenhouse gas emissions inventories
- development of meaningful climate change strategies
- assessment of registration opportunities
- preparation of registry reports
- development of stakeholder messages
- implementation of GHG data management solutions

Trinity keeps clients informed on climate change and related topics through a quarterly e-newsletter, Managing Environmental Performance, and through focused training courses, seminars and workshops.

Sustainability and EMS

Trinity advises clients on other broad environmental issues including business sustainability and environmental management systems (EMS). Key sustainability issues include managing stakeholder involvement, developing well-conceived sustainability strategies, identifying meaningful metrics and deriving related organizational data, preparing reports for voluntary registries and auditing to validate results and ensure continuous improvement. Trinity is increasingly called upon to assist clients in responding to next generation concerns via these sustainability efforts.

Broadly speaking, sustainability concerns dovetail with a systematic approach to environmental management. Formalized environmental management systems (EMS), including those adhering to ISO 14000, can provide an effective framework for managing processes and tracking progress toward corporate goals. Trinity works with



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clients to evaluate and audit current EMS as well as specify and build out new systems.

EH&S Information Management Solutions

T3®, a division of Trinity Consultants that specializes in implementing technology solutions for EH&S information management, is comprised of specialist consultants who can scope organizational needs, recommend an appropriate technology, implement and integrate solution modules and provide ongoing training and support. These solutions are essential for streamlining data management for ongoing compliance and GHG emissions management activity.

Permitting and Compliance Management

Despite the importance of emerging issues, Trinity’s foundation is its unmatched expertise in air permitting support and regulatory compliance management. From

identifying applicable MACT standards to preparing a PSD application, Trinity’s staff can decipher the regulatory tapestry and derive a compliance strategy that maximizes operational flexibility while streamlining compliance management practices.

Additional Resources

Trinity provides additional environmental support in the form of a broad program of professional training courses, BREEZE® environmental modeling software and staffing services for contract and direct hire positions.

From one office in Dallas, Trinity Consultants has expanded to 25 offices for maximum client contact. Our culture equally values superior technical skills, innovative thinking and passionate customer service, a combination that has resulted in long-standing relationship with many of the world’s leading organizations.



Versar, Inc. is a publicly held, international professional services firm headquartered in Springfield, Virginia, a suburb of Washington, DC. Since 1969, Versar has been enhancing our clients' performance and productivity by providing a full range of engineering and technical services and applying the latest technologies. We assist government and private sector customers worldwide to achieve regulatory compliance, improve security and increase productivity. Versar employs approximately 400 professional and support staff in 16 regional locations and professional services offices nationwide. Approximately 65 percent of Versar's personnel have degrees in science. Our core service areas include:

Architecture/Engineering

Versar's architectural and engineering design services focus on integration of customer needs with elements of sustainability, cost effective materials selection and streamlined construction schedules. We also specialize in revitalization of existing infrastructure or the redevelopment of industrial and commercial sites and former military bases. We work with developers, owners, regulators and investors to achieve their goals and maximize the return on their

investments. For our Homeland Security projects, Versar performs engineering designs and construction in accordance with the U.S. Department of Defense (DOD) Minimum Antiterrorism Standards or similar industry specific standards.

Environmental Services

Clients rely on Versar's total risk management approach and use of innovative technologies to help them prevent pollution, reduce regulatory compliance costs, avoid liability and cleanup and redevelop industrial sites and military bases. Services include air and water quality management, asbestos and lead hazard management and remediation, water intrusion and mold investigation and remediation, Brownfield redevelopment, environmental risk and liability, pollution prevention programs, storage tank design and management, comprehensive ecological solutions, and site remediation and restoration. For Fortune 1000 businesses Versar has developed environmental management information systems with software designed specifically for their needs: to prompt actions, perform reporting and ensure that all risks are tracked and managed appropriately.



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Homeland Defense

Versar's Homeland Security Services represent experience gained through more than 20 years of support to DOD agencies involved with chemical and biological weapons of mass destruction. It was Versar that originally coined the term "homeland defense" as a business practice. (Visit www.homelanddefense.com.) Our homeland security services include homeland security consulting services, secure architecture and facilities engineering (SAFETM) design, construction and operations services; chemical, biological and radiological (CBR) threat support; emergency response; and onsite incident services.

Versar is licensed and also certified to teach Sandia National Laboratory's Risk Assessment Methodology for Water (RAM-TM) and Vulnerability Assessment Methodology-Chemical Facilities (VAM-CFTM). Additionally, Versar holds Sandia licenses to perform risk assessments for Dams (RAM-DTM) and Trans-

mission Lines (RAM-TTM). We also have experience using the Vulnerability Self Assessment Tool (VSAT) and the American Metro Sewage Association (AMSA) methodologies for wastewater systems. Over the past three years Versar has completed multiple Vulnerability Assessments (VAs) and related force protection designs for the U.S. Air Force; food security VAs at 120 U.S. Air Force Reserve Command bases and Air National Guard bases; a VA for the Illinois Department of Transportation to assess the vulnerability of its highway infrastructure and info structure assets, emergency response and training; and more than 30 water VAs and emergency response plans for various-sized municipalities across the country.

Versar's subsidiary, Geomet, has been designing detection systems and personal protective equipment; developing decontamination technologies; and providing CBR analyses to federal agencies, including the Pentagon and the U.S. House of Representatives, for more than 16 years.



Analytical Products Group, Inc. is a worldwide leader in the provision of environmental laboratory selection and monitoring services. APG services are used by both multinational and domestic corporations to minimize their risk and increase the effectiveness of the contract laboratory services they use to support environmental projects. APG services allow corporations to select and monitor the actual data quality of the laboratories they are using thereby minimizing the likelihood of the organization receiving poor quality from a contract laboratory. APG has developed a unique set of proficiency testing and reporting tools to assist corporations in minimizing their exposure to the risks of poor laboratory data quality:

- Internationally accredited to provide proficiency testing services worldwide, including China, Taiwan, Southeast Asia, Europe and Australia
- Participant in the NELAC (National Environmental Laboratory Accreditation Conference) proficiency testing program
- Proficiency testing provider and founding member of GLEMP (Global Laboratory Evaluation and Management Program)

- ISO 9001 Certified to design and operate proficiency testing programs and for the design and preparation of reference materials
- Programs currently cover all environmental areas with data from over 3,000 laboratories in more than 56 countries

Within the U.S. environmental framework, corporations retain the liability for the quality of the data generated by their contract laboratories. Unknown or undocumented laboratory quality can significantly impact a corporation's cost of effectively managing its environmental risk. Most environmental decisions are based on laboratory data generated either internally or by contract laboratories. Poor quality data can lead to poor decisions, including premature closing of remediation sites, faulty plant system designs and unexpected regulatory violations and significant fines. APG performance evaluation services provide corporations the ability to understand the relative quality of their laboratory support services versus other laboratories in the region.

Many corporations and environmental consulting firms rely upon the laboratory accreditation systems of various state agencies to relieve

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them of their responsibility to select and monitor the quality of their contacted laboratories. However, laboratories that statistically have less than 2 percent chance of generating data consistent with other laboratories can be accredited in all existing state accreditation systems. State laboratory accreditation programs are a lowest common denominator system that is not designed to protect the quality of environmental data. In order to minimize risk, it is essential for corporations and their environmental consulting firms to document the actual quality of the laboratories they use to support environmental decisions. APG provides systems and services that are internationally accepted and statistically designed to document laboratory quality.

A fundamental concept of environmental risk management is the idea of data defensibility. It is critically important to document the quality of all data used to support decisions within a regulatory framework. In the case of contract laboratory data, the ability to establish that the data generated is comparable to that generated by other competent laboratories defines data defensibility. In the environment arena, data comparability equals data defensibility. APG performance evaluation services provide a quantitative measure of data comparability in this critical area.



Established in 1864, Det Norske Veritas (DNV) is an independent foundation with a global presence with 7,000 employees in 300 offices in more than 100 countries. Our independence and integrity is our strength. DNV has no shareholding interests, thus operating margin is invested in research and development. This allows us to provide professional, impartial and unbiased service.

DNV's objective is to "safeguard life, property and the environment." DNV's businesses are focused on "managing risk." In Climate Change Services, DNV has extensive experience working in many industry sectors worldwide. DNV has been internationally recognized as the best GHG verifier. Globally, DNV is accredited for certification to all major GHG programs. DNV has 200 trained GHG personnel with local experience who can provide services in local languages.

Climate Change Services

- GHG Inventories, Reduction Projects, Registries
- Gap analysis of GHG inventories against accepted standards, verifies baseline emissions and subsequent annual emissions
- EU-ETS compliance verification
- Evaluates or develops underlying

- GHG management handbooks, protocols, procedures
- Performs pre-verification of GHG inventory's procedures, management systems, documentation and data

Clean Development Mechanism (CDM) Projects

- Validation
- Verification and certification

Joint Implementation (JI) projects

- Determination
- Verification

Emissions Trading

- Annual emission verification (EU ETS, National schemes)

Voluntary Emission Reductions

- Corporate inventory verification
- Verification of project based reductions
- Verification of voluntary credits

Renewable Energy Sources

- Feasibility studies
- Qualification of new technology
- Certification of tidal and wave energy converters
- Risk and reliability assessments



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Wind Energy

- Accredited type certification of wind turbines
- Accredited project certification of wind farms (on- and offshore)
- Due diligence

Alternative Energy Transportation

- Feasibility studies
- Research and development

Carbon Capture and Storage

- Feasibility studies
- Environmental impact assessments
- Qualification of new technology
- Technical verification
- Risk and reliability assessments
- Second and third party verification services and technology qualification

GHG Technology

- Basic science and research
- Technology development and qualification
- Network and partnership development and management

- Standards and protocol development
- Verification and verification systems development
- Program management and advisory services

Registries and Inventories

- Carbon Life Cycle Analysis ("climate neutral" verification and verification of emissions reductions, etc.)
- Inventory verification
- Management systems and manuals

General

- Management systems standards (ISO 14064)
- Technical Assistance Provider (CCAR)
- RC 14001 ® Accredited Certification
- VeriSustain (CSR/GRI Sustainability Reporting Verification and Assessment)
- Carbon Life Cycle analysis and verification



Enhesa's Mission: to help our clients understand and comply with worldwide EHS requirements impacting their operations and products.

Enhesa is a global environmental, health and safety policy and strategy consultancy providing EHS regulatory compliance assurance support to industry worldwide. Headquartered in Brussels and Washington, D.C., with a network of consultants all over the world, Enhesa provides strategic information and guidance on current and emerging laws, regulations standards and industry initiatives at the international, national and local level in more than 80 countries.

How can Enhesa help you stay in compliance—worldwide?

Regulatory Register. Tool to create a unique register of applicable EHS laws and regulations at facility level. Includes explanatory guide notes and summary of compliance requirements. Annotatable, multilingual link to original text. Fulfills ISO 14001 & OHSAS 18001 requirements for access to applicable laws and regulations. Updated every six months to a year.

Regulatory Monitoring. Monthly alert with summary of newly

proposed and/or adopted EHS laws and regulations. One to two page detailed summary of each new EHS regulation, policy or draft by country. Includes expert analysis and business impact. Specific to an industry and company. Includes compliance calendar. Can be product or operations focused. Updated Monthly.

Country Profile. Narrative description of the country, authorities, legal structure, regulatory environment and requirements. Provides current snapshot of regulations. Includes hyperlinked list of EHS laws and regulations. Complementary to Regulatory Monitoring service and included in Audit Protocol. Often used for high-level auditing.

Audit Protocol & Scorecard. Tool for regulatory compliance auditing. Includes questions with links to complete guide notes and full legislation. Excel scorecard to record compliance and conduct root-cause analyses is included. Uploadable to any corporate/commercial tracking/management software. Often used as training tool for local EHS staff. Updated yearly.

Helpline. Assistance on EHS regulatory questions worldwide.



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Enhesa offers you:

Experience. For more than 15 years Enhesa has been in the business of helping companies navigate the international EHS maze. Our staff has in-depth knowledge & extensive expertise of the international regulatory environment and how it relates to a broad range of industries. And we have extensive contacts with key policy makers around the world.

Focus. Enhesa's focus is Global. We cover over 80 countries and add new ones every day. We address the EHS issues affecting your

operations and products that are most critical to your business and to keeping you in compliance. Saving you time while making you smart.

Analysis. We give you what you need to know, help you understand why it's important and assist you in determining how you should address it.

Understanding. We understand the language, culture, popular issues and pressures at a local level across the globe. We give you the legislative and regulatory realities —the real story of “who does what.” We tell you “what do they really expect?” from enforcement and implementation of the laws.

Synergy. Enhesa's knowledge of national and local regulatory agencies, non-governmental organizations, industry and trade associations and our own multiple clients in so many industries gives you the most complete international regulatory story. All of Enhesa's services are linked together to provide you the most complete international regulatory solution.

All of Enhesa's services are linked together to provide you the most complete international regulatory solution.



Kestrel Management Services helps clients manage risks through business process improvements and management systems related to sustainability, environmental liabilities, quality, supply chain management, safety, security and energy-related issues.

Kestrel relies on our experience and expertise to quickly develop solutions that are tailored to your company's needs, priorities, budgets, capabilities and operating culture. Our solutions will be appropriate to the size or scope of your operations, rather than a rigid proprietary process.

What We Do

A sampling of Kestrel's services and capabilities include:

- Sustainability support
- Sustainability reporting
- Benchmarking-processes, practices, policies, performance metrics
- Supply-chain social and environmental management
- Short-term/long-term strategic planning
- Assessment of existing sustainability practices
- Green House Gas and carbon footprint assessment and management

Management System Design and Improvement

- Quality
- Environmental
- Energy
- Safety and Process Safety
- Security
- Sector-based codes of practice—e.g., ChemStewards™, Responsible Care®, EICC, RIOS
- Green Initiatives from industry groups, states, USEPA's Performance track and others
- Enterprise Risk and Liability Management
- Risk assessment and risk-based planning and design
- Program and organizational development and improvement
- Program and project management
- Remediation/corrective action program and project strategies
- Design and streamlining of internal controls (Sarbanes Oxley/SEC Reporting)
- Identification and valuation of environmental liabilities
- Calculation of environmental reserves consistent with GAAP and SEC requirements
- Site liability review and reduction strategies

Operational Benchmarking, Process/Energy Analysis and Optimization



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- Process/Energy Optimization
- Activity-based cost analysis and cost/benefit evaluation
- Strategies for cost reduction/profit improvement
- Lean Applications
- Audit Support & Information Systems
- Audit systems streamlining and refinement
- Document management and control
- Auditing and inspection software with Personal Digital Assistant applications
- Training
- Database applications
- Software Fit Analysis And Systems Selection
- Information management and tracking/reporting systems improvement

Industries Served

Kestrel serves clients in a broad range of industries, including:

- Biosciences
- Chemicals
- Communications

- Distribution and Supply
- Electronics
- Food
- Healthcare
- Metal Casting
- Oil and Gas
- Pulp and Paper
- Transportation
- Utilities

About Us

We place special emphasis on operational management to bring policies and strategies into realization in everyday operations—"connecting the boardroom and the lunchroom." Staffed by a team of senior consultants and project managers, we average over 20 years of hands-on industry experience. Kestrel's owners are directly involved in serving clients on a national and international basis. Now with offices in Madison, Chicago, Austin and Raleigh-Durham, Kestrel has expanded our services significantly. When the need arises for more staff resources, we use a select group of capable teaming partners, resulting in the best value for our clients.



BLR's EHS attorneys, analysts and journalists are subject-matter experts. They constantly research federal and state regulations, best practices, industry trends and pending developments that can affect your organization. All our products are delivered in plain English and organized into practical, easy-to-read formats. Our products are delivered in print, CD-ROM, Internet and newsletter formats—whatever format you need!

Custom Solutions Services

BLR recognizes that many organizations have broader needs, such as private-labeled websites, integrated data feeds for corporate intranets and other requirements for integrated content solutions.

Private labeling, syndication and content licensing reduce system maintenance of multiple databases throughout your organization. Our Custom Solutions are easy to set up and easy to use. BLR applies a project management approach and provides each client with a dedicated project manager as well as a dedicated account manager to ensure a fast and complete implementation.

Our Services

BLR's environmental and safety products help EHS professionals with their compliance, training and EHS management responsibilities.

BLR's suite of EHS products that serve the EHS professional include:

- Environmental Compliance in [Your State]
- Enviro.BLR.com
- Environmental Manager's Compliance Advisor
- Environmental Training Library
- Book of Chemical Lists on CD
- RegUpdate regulatory notification service
- Weekly environmental ezine
- Safety Meetings Library
- Safety.BLR.com
- OSHA Compliance Advisor
- OSHA Compliance Encyclopedia
- Safety Training Presentations
- 7-Minute Safety Trainer (English and Spanish editions available)
- Weekly safety & safety training tips ezines

BLR has been a leader in business-to-business publishing for more than 30 years, specializing in plain-English analysis, monitoring federal and state requirements and offering tools and analysis to help EHS professionals make their com-



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pliance and training easier. Our environmental and safety editors have an average of 10–15 years of environmental experience each and they are committed to producing timely, accurate and comprehensive resources for our customers. We also have an Advisory Board of EHS leaders who supplement the expertise of our editors with their experience as current practitioners. Our EHS products have won numerous awards over the years, including:

- Safety.BLR.com won the Award for Commitment to Worker Safety (*Compliance Magazine*, 2004 and *Compliance Magazine*, 2005).
- Enviro.BLR.com was a finalist in the Software and Information Industry Association's Codie Award in the category of Best Online Tax or Government Information Service (2004).
- Safety.BLR.com was honored with a Gold Award for Most Innovative Use of the Medium by an Online Subscription Newsletter or Website in a competition sponsored by The Newsletter

on Newsletters and the Subscription Website Publishers Association (2004).

- Enviro.BLR.com was a Finalist, Best Online Tax or Government Information Service, 2006 through the Software and Information Industry Association CODIE Awards. Enviro.BLR.com also won the Award for Publication Excellence sponsored by Communication Concepts (2003).
- BLR's Environmental Ezine won the Grand Award for the category of for profit newsletters (2003).
- OSHA Compliance Advisor won the Award for Publication Excellence sponsored by Communication Concepts (2001).

Our Clients

BLR's customers include most of the Fortune 500 companies as well as small businesses. Industry-leading renewal rates are a testament to the value our customers place on our services.



Essential Information, Expert Analysis

Working for You Globally: The Future Is with BNA

In 2008, BNA continues to expand its strategic offerings in global EHS information services, services on-demand through BNA's new EHS Store and EHS software systems.

BNA offers an e-mail service that provides subscribers with accurate, timely and reliable information about new or changing EHS requirements in 66 jurisdictions around the world. Those who want greater detail have the option of getting a comprehensive library of country-specific news and regulatory and legal information.

The new BNA Store allows the purchase of on-demand products and services such as registrations to BNA's EHS audio-conference series, EHS Strategies Reports and BNA's new EHS Quarterly Review. Also offered will be pay-per-view EHS training.

BNA now integrates with many software providers so that the full library of EHS regulations is accessible from any Web-based application. In addition, BNA has

launched a new ISO 14001/EMS Management software system, and in the fall of 2007 the new BNA Auditor launched with great success!

The new BNA Auditor provides EHS managers and auditors, over the Web and on the fly, the ability to conduct detailed applicability analysis for federal and state integrated EHS topics, and build/ export audit protocols, guidance documents and citation lists within minutes.

Cutting-Edge Products

BNA publishes dozens of environment, health and safety information products on the Web, including:

- International Environment Reporter
- Global EHS Library
- Environment & Safety Library
- Daily Environment Report
- Custom regulatory monitoring

BNA also offers a variety of tools to simplify the job of the busy EHS manager:

- ISO 14001/EMS Management Software
- MSDS management
- Web-based safety training
- Custom monitoring services
- Sophisticated EMIS application integration



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Did you know? BNA is the largest independent publisher of non-partisan news and information in Washington, DC, and the world.

Announcing BNA's Newest Product: World Climate Change Report and climate.bna.com bring you the resources and power of the free Web combined with the unparalleled excellence of the BNA reporting and editorial team. This ground-breaking new service offers real-time coverage of climate-change and emissions trading developments as they happen worldwide, in-depth analysis, interviews with key policymakers, background reports and legislation, litigation coverage and court opinions, videos and much more.

BNA: Working for You

Employee-owned since 1947 and in business for more than 75 years, BNA publishes information services that stand the test of time. BNA offers print and electronic products that address a full range of global legislative, government and economic developments in daily, weekly,

biweekly and monthly reports and in up-to-date reference libraries. With the launch of Environment Reporter in 1970 and Occupational Safety & Health Reporter in 1971, BNA set the standard of excellence for EHS information services.

BNA publications are widely recognized for their comprehensive and objective coverage and analysis. The EHS Group has over 120 analysts, editors, reporters, and legal experts working for you—around the world and around the clock! No other company can beat BNA's dedication and extensive network of experts. BNA has 1,500 employees and is the oldest wholly employee-owned company in the U.S.

NEW: Check out BNA's Environment, Health & Safety Store at: <http://ehsstore.bna.com/>

Rely on BNA's expertise and practical professional tools to make your job easier, track international, federal and state requirements, and help you assess the impact of developments on your company or clients.



Stateside Associates provides Regulatory Monitoring, Forecasting of Emerging Issues, Compliance Profiles and Strategic Counseling to clients managing state regulatory issues.

Our Regulatory Services keep our clients abreast of new and emerging requirements and assist them with advocacy and compliance.

Our Regulatory Counsel, attorneys with experience in regulatory issues, are in daily contact with state regulatory agencies. This methodology enables us to provide the information, analysis and counseling to help clients understand and manage constantly changing requirements.

Regulatory Counsel work with clients to gain an intimate familiarity with their issues, products, facilities, processes and concerns. This insight allows Stateside Associates to identify relevant regulatory issues at their earliest point in development.

Clients have full access to staff for follow-up questions and information. Since Stateside's Regulatory Counsel serve as an extension of our clients' staff, clients have an instant network and interface into the fifty states and DC.

Services

Issue Monitoring & Regulatory Forecasting

Regulatory ForecastingSM services provide clients with monitoring of "issues," not just register notices. This approach allows for early warning of emerging regulations and gives our clients the opportunity to impact rulemaking at the earliest stages, usually 3 to 12 months prior to the development of a draft rule. In addition, notices sent to clients about rulemaking developments contain customized information, including rule summaries, political perspective and insight into how the rule may impact a client. Since Stateside Associates also provides legislative monitoring of all 50 states, we are able to provide integrated regulatory and legislative monitoring programs.

State-by-State Compliance Profiles

Compliance Profiles are summaries of state statutes, regulations, enforcement practices of state agencies and guidance documents that Stateside Associates provides to clients in a customized and easy-to-use format.



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Our service is unique because we craft the profiles from the perspective of the individual client, highlighting that organization's specific interests. Stateside Associates' Compliance Profiles are used by corporate counsel and state government relations professionals as a tool to guide regulatory compliance, by trade associations to provide compliance information to their members and by corporate marketing professionals as a tool to identify new markets based on statutory or regulatory requirements.

State-by-State Emerging Issue Profiles

Emerging Issue Profiles provide a "snapshot" of state issues that are developing within regulatory agencies or state legislatures.

Stateside Associates identifies the status of rulemakings and agency plans to address an emerging issue in the future. Clients use these profiles as a tool to manage risks, set priorities and identify opportunities to gain competitive advantage.

Issue Management

Stateside Associates also helps clients achieve their policy goals through strategic planning, coalition development, lobbyist management and state government relations program consulting. Stateside Associates has organized regulatory campaigns, worked with national groups of state regulators and has identified and managed effective local counsel for clients.



Gain Insight.

Turning information into Action: the Dakota Advantage

Dakota Software has been providing technology solutions that help companies manage the exacting and complex rigors of EHS compliance since 1988. By providing corporate and on-site managers with simple-to-use management tools, Dakota Software empowers them to proactively identify and resolve issues, respond to regulation changes and ensure that every initiative and EHS professional under their direction is doing everything possible to manage risk effectively.

Dakota Software's suite of products can be used in combination or independently to establish and maintain a world-class regulatory compliance program. Dakota Software enables EHS professionals to:

Proactively Manage Compliance at the Point of Control

Dakota Profiler helps EHS professionals easily and confidently capture and filter all regulations that pertain to their facility and proactively manage compliance at the site level before issues arise.

Stay Informed and On Track

Dakota Auditor saves time and simplifies regulatory audits by organizing and managing the audit process to ensure comprehensive, quality reviews.

Improve Compliance Visibility and Confidence

Tracer CA offers real-time corrective action tracking and reporting and tracks every piece of the compliance puzzle...who's responsible, what's been accomplished and what gaps remain.

Strive for Zero Incidents and Accidents

Tracer I/A tracks, sorts and analyzes incident and accident data to help enterprises minimize environmental and safety risks and spot trends before costly disasters occur.

Optimize Compliance Programs with Dakota's Expert Assistance

Dakota Consulting Services are delivered by industry savvy professionals who leverage their years of EHS compliance experience to design customized proactive compliance assurance programs.



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Continuous Improvement toward Sustainability

Being socially and environmentally responsible is critical to improving a company's reputation with the public. Dakota Software empowers your business to implement sustainability initiatives and optimize regulatory compliance every day, at every location. And with rapid access to accurate compliance information, you'll know you're doing your utmost to protect your employees and the community.

Delivery Models to Meet Your Unique Needs

Stand-alone or integrated, desktop or Web, Software as a Service (SaaS) or internally hosted, Dakota Software's suite of compliance software products provide you with seamless, secure online access to critical information. With comprehensive insight into your operations, you can improve processes and increase efficiencies across multiple sites. Your employees will be empowered to make more informed decisions and develop more profitable solutions to your business challenges.



Data Systems & Solutions (DS&S), a wholly-owned subsidiary of Rolls-Royce plc, is a world-class supplier of systems and services that increase the availability and drive down the in-service cost of high value assets. With more than 600 employees working from offices in the United States, the United Kingdom, France and the Czech Republic, DS&S applies its domain expertise and core competencies in software and hardware engineering, predictive services and information management to protect, control and optimize reliability and availability. At the same time, we ensure profitable operations that are in compliance with environmental, health and safety (EH&S) requirements.

Comprehensive EMIS Services

We are proud to bring industry-leading EH&S Management Information System (EMIS) services to NAEM members. DS&S focuses on your company's unique needs underpinned by best-of-breed technology solutions and systems integration experience. We deploy an unmatched combination of information technology, EH&S and process engineering professionals.

Unlike traditional EH&S consultants, our focus is EMIS—it's what we do every day for companies who are interested in reducing risk, lowering the cost of compliance and communicating results more accurately, more frequently and with more clarity.

DS&S provides the following services to all companies, no matter how large or small, from corporate offices to individual facilities:

- Enterprise EHS Information Management Strategy and Vision
- Global Compliance Management
- Air Quality, Greenhouse Gas (GHG), Title V
- EMIS Business Case Development
- EHS Web Portals
- Key Performance Indicators, Metrics
- EMIS Software Selection Assistance
- Implementation Planning
- Software Configuration and Implementation
- Process Safety Management (PSM) Systems
- Systems Integration:
 - SAP, PeopleSoft, Oracle, JDEdwards
 - Process Historians — OsiSoft PI, Honeywell, AspenTech IP21
 - CMMS — MRO Maximo, Indus Passport, SAP PM



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- Laboratory Information Systems
- Chemical Inventory Databases
- Legacy Plant Systems

In-house Seminars for NAEM Member Companies

To assess your EMIS needs and first steps, NAEM members can take advantage of the DS&S unique In-House EMIS Workshop. This tailored seminar is brought to your location as an opportunity for EH&S and IT staff to learn best practices, market trends and drivers, system evaluation and implementation methodologies and proven strategies to improve EHS systems. In this highly collaborative environment, we work with you to identify specific opportunities and a roadmap to improve EH&S performance.

Process Safety Management – Software and Services

DS&S is the provider of the industry's leading Process Safety Management (PSM) software, KMS.net™. The 2007 Baker Panel Report on process safety recommendations, OSHA's increased auditing efforts and public pressure all weigh heavily on companies that have a significant process and safety footprint.

Schedule a web demonstration with DS&S to view KMS.net™ functionality and learn how it can help automate Management of Change (MOC) actions, streamline process hazard analyses (PHAs), improve auditing processes and comply with stringent OSHA 1910 process safety standards.



Environmental Data Solutions Group, LLC (EDSG) integrates information technology innovations to optimize environmental, health and safety performance. Founded in 1998, EDSG has unrivaled experience in the design and implementation of sustainable environmental, health and safety information management systems (EMIS) with a completely software-neutral approach. Our core business is dedicated to planning, designing and implementing these systems with each client's unique needs in mind.

EDSG's EHS MIS practice is complemented by Compliance Consulting and Remediation Services. Our clients reap the benefits of synergetic expertise in these inter-related aspects of EHS Performance. EDSG serves a wide variety of industries in North America and worldwide through offices located in California, Philadelphia and Texas.

What EDSG Offers

Preventive Medicine. EDSG's system design process makes efficient use of our client's time and resources, resulting in optimal system customization and prevention of budget overruns.

Rare Expertise. Our team of professionals draws on its unique combination of extensive EHS knowledge coupled with decades of IT experience.

Proven Methodologies. EDSG accelerates the software selection process and actively maximizes the use of your resources regardless of project size.

Insurance. EDSG's software neutrality and highly focused planning increase project credibility and the integrity and defensibility of your data.

Organizational buy-in. EDSG facilitates software users' involvement according to your teams' preferences, a crucial step toward implementation successes.

The EDSG Successful EMIS Implementation Formula

Developing a strategic EMIS direction allows companies to move forward with EMIS projects that support overall management system objectives. The EDSG strategic planning effort can identify and prioritize near and long-term EMIS initiatives based on need, as well as develop high level scheduling and budgetary estimates. The EDSG detailed design involves defining



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requirements, assessing solution options and further defining economics.

To rapidly and effectively bring a system from a design to a fully functioning EMIS, several activities must be executed. Implementation activities range from configuration planning to data cleansing to training and maintenance. EDSG provides a turn-key implementation service, ensuring a seamless and timely implementation.

Compliance

EDSG provides environmental compliance services for customers who require value and top-level client service. Our staff of compliance specialists provides focused, detailed attention to customer compliance issues across the spectrum of environmental challenges. We provide senior level strategy and planning assistance as well as detailed day-to-day compliance services where our staff acts as extensions of our client's staff. Service areas include:

Risk Management Planning.

- Air Permitting
- Spill Prevention Planning
- Emergency Response Planning
- Chemical Inventory Management
- Audit Program Development
- Waste Management

Site Remediation. EDSG's Remediation Practice focuses on reducing overall project cost and schedule using innovative applications of information technology. EDSG automates environmental remediation systems, develops new data collection tools and implements Remediation Management Information Systems (RMIS). We also provide the full range of remediation services, including Site Assessments, Remedial Investigations, Feasibility Studies and Remedial Design. EDSG's efficient and streamlined approach toward collecting, evaluating and managing remediation information accelerates site cleanup and closure.



The Source
for Critical Information and Insights™

IHS is one of the leading global providers of critical technical information, decision-support tools and related services to customers in the energy, defense, aerospace, construction, electronics and automotive industries. We have developed a comprehensive collection of technical information that is highly relevant to the industries we serve. Our decision-support tools enable our customers to quickly and easily search and analyze this information and integrate it into their work flows. Our operational, research and strategic advisory services combine this information and these tools with our extensive industry expertise to meet the needs of our customers. Our customers rely on these offerings to facilitate decision making, support key processes and improve productivity.

HMMS from IHS is the leader in Environmental Management Information Systems (EMIS) for the public and private sectors. HMMS 4.0 is widely considered the premier EMIS on the market today, as validated by numerous independent and government evaluations.

Our solutions assist organizations to better track, manage and report on their chemicals and hazardous materials. HMMS integrates leading edge Oracle-based, web-based data-

base technologies to meet the needs of government and commercial enterprises in complying with EPA, OSHA, state, local and public chemical and hazardous material and waste concerns.

The HMMS solution promotes full life-cycle tracking and management of all chemicals and hazardous materials. With absolute control from requisition, purchase, through issue, use, reuse and right up to disposal, HMMS reduces not only purchase expenditures, but personnel exposure and tracks and reduces the use and creation of waste stream products.

Customers have reported greater than a 5:1 first-year return on investment based on savings achieved in material purchasing. This ROI does not include additional savings associated with EPA/OSHA reporting and the disposal of hazardous waste, which can be greater than those savings associated with material purchasing. The reduction in waste stream products can be astounding. The reduction in liability issues alone makes the system invaluable.



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The IHS Suite of EMIS Software Products

There are three major functional areas that IHS products serve: Materials, Facility and Security. Common to all three web and wireless product responses is the data framework and functional engine which enables rapid development, deployment and interoperability. From individual container to border control—HMMS from IHS is your network or handheld solution.

HMMS 4.0 Features include:

- ERP Integration
- Highly Configurable
- DOD-level Security
- Controlled Issue
- Barcode Tracking
- Ad Hoc Reporting
- Handheld Device Support
- Highly Scalable



Knowledge Management Innovations, Ltd. (KMI) is a full-service EHS management information systems (EMIS) solution provider. We offer industry leading off-the-shelf software along with implementation, integration and development services. Our integrated solutions address the full range of EHS management requirements, balancing facility level workflow and regulatory reporting needs including real-time corporate performance measurement.

Solutions

KMI offers the most functional and cost-effective off-the-shelf and tailored solutions. As with all good technology investments, KMI's EHS systems will meet both your current and future requirements. Our solutions are characterized by flexibility, scalability and ease of use.

System modules include:

- Audit & Inspection
- Incident Management
- Corrective Action
- ISO 14001/OHSAS 18001
- Compliance Management
- Management of Change
- Microsoft® SharePoint™
- Industrial Hygiene
- Handheld Solutions

These modules can be implemented as stand-alone systems or as a fully integrated, comprehensive EHS management information system. Furthermore, KMI has unparalleled capabilities in integrating EMIS solutions with Microsoft® SharePoint™, leveraging the work-group, document management and flexible real-time dashboard capabilities of this common enterprise system.

We have the expertise and experience to implement the right solution for a single domestic site or across global enterprises. Our multilingual, intuitive system conforms to your company culture and workflow.

Over the past 10 years KMI has provided high value software that allows our clients to operate more safely and efficiently, control environmental impact, increase regulatory compliance and reduce corporate risk. Our EHS information technology solutions are a cost-effective investment.



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A Unique Approach

KMI was established in 1998 with the vision of delivering innovative EHS information management solutions. While delivering comprehensive, state-of-the-art functionality, we have always focused on simple, intuitive interfaces. This approach results in minimal training requirements for general users and unparalleled facility-level acceptance. By providing an easy to use tool that helps manufacturing save time, rather than a complex tool which becomes an additional burden, comprehensive enterprise-wide data collection is achieved. By giving the facilities a tool they want, corporate gets the data they need and the ability to analyze and act on that data.

Industry Experience

KMI works with large and small clients in a wide range of industries including Oil & Gas, Mining, Equipment Manufacturing, Pulp & Paper, Building Materials, Chemicals, Medical Devices and Consumer Products. We understand the business processes, regulatory environment and challenges of the industries in which we work. We also have the experience to share EHS best practices and streamline workflows, providing value beyond our software expertise.

Client Care

Our commitment to our clients is not limited to system implementation and support. We build a partnership ensuring that the software is being continually integrated within operations and is providing the benefits envisioned at the outset of the project.



Solution Foundry is a technology-focused environmental, health and safety (EHS) management consulting firm, committed to simplifying complex business issues and providing innovative information management tools for clients around the world. We integrate superior technical skills in EHS with core strengths in information technology and business management to deliver proven results.

Products and Services

Solution Foundry collaborates with our clients to deliver simple, innovative EHS management products and services. Our EMSolution® product suite provides EHS information management tools that allow EHS professionals to rapidly implement, maintain and communicate key EHS program information to organization stakeholders. Solution Foundry has pioneered web-based applications for the EHS industry since 1999. Our strategic insight in the private and public sectors and strong execution capabilities help clients identify opportunities to drive process improvements, reduce risks and improve performance through better information management.

The EMSolution® EHS Manager is the foundation of our product

and service approach. EMSolution® functions as your organization's EHS Intranet, providing EHS professionals an information management approach and a communication vehicle for EHS information. A simple, interactive interface allows organization personnel to understand and participate in the EHS management system. EMSolution® includes the following modules:

- EHSMS – complete management system module aligned with ISO 14001 and OHSAS 18001
- Tracker – requirements database combined with task/corrective action tracking, notification and reporting
- Incident Manager – incident reporting, tracking and investigation module with root cause analysis and trend reporting
- Change Manager – project review module with online requests for EHS staff review, comment and management approvals

EMSolution® leverages standard Microsoft technology and your existing computer network to reduce or eliminate the need for new computer hardware or software. Combined with the latest advances in web development, our simple approach provides powerful tools that are effective and easy to integrate with existing systems.

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Company Overview

Founded in 1997, Solution Foundry's innovative strategy builds upon our expertise in consulting and technology to help clients develop sustainable systems that add value to their organizations. Using our industry knowledge, service-offering and technology capabilities, we develop EHS solutions that support our core mission to:

- Streamline business processes
- Rapidly respond to changing organizations
- Reduce costs, increase staff productivity and improve performance
- Optimize user experience and minimize training needs through ease of use
- Integrate EHS into organizational fabric

Simple innovation and client service are our strengths. Our engineers understand the EHS management challenges faced in the public and private sectors and utilize extensive

industry knowledge, EHS expertise and technology to simplify complex issues for clients around the world.

Success Stories

- Developed global EHS Management System standard using EMSolution® for a Fortune 100 industrial company
- Deployed integrated EHS and Quality Management Systems for global chemical manufacturer across three continents
- Deployed customized, web-based incident management system for mid-size oil and gas company
- Implemented standardized EMS using EMSolution® for over 70 Department of Defense facilities

Solution Foundry—EHS Simplified!



Syntex's IMPACT ERM® software suite is the world's leading solution for risk management, corporate compliance and performance improvement. Whether you are performing a quality assessment, auditing a business process or managing an EHS incident, IMPACT helps improve your risk mitigation processes.

Our products enable large global institutions to improve the effectiveness of their risk identification and mitigation programs and lower loss rates of all kinds. IMPACT deeply integrates with field-level work processes (for incident management, assessment-type programs and action item management) to engage all levels of the workforce in the functions of identifying and mitigating risk—making possible improved performance on a global scale.

Risk/Loss Identification

The software's built-in business process automation features enable leaders and the work-force to collaborate on prioritizing action items that implement the key risk controls needed to reduce risk, ensuring a continuous focus on the greatest risk exposures, enabling an open-risk communication across all levels of the organization.

Operations Integrity

IMPACT ERM® software enables organizations to execute management systems and operational processes more effectively while increasing workplace safety, nurturing corporate sustainability and reducing the potential for losses.

Intelligence Management

IMPACT ERM® software brings the magnitude of data collected across isolated, disparate systems by integrating previously segregated management system processes into one enterprise wide solution. It helps organizations more easily collect and analyze pertinent data. This data is used to measure and communicate Key Performance Indicators to employees, customers, stakeholders and shareholders to further advance performance, enhance brand and improve overall reputation.

Increases Risk Awareness; Improves Bottom-Line

The strategic objective of IMPACT ERM™ solutions is to provide operational leadership with increased visibility into the various risk exposures within your operations, and, most important, to deliver the “closed-loop assurance” that those exposures are



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being prioritized and resolved to prevent losses.

Company Background

Syntex Management Systems, Inc. was founded in 1995 to produce business software applications that specifically provide business leaders with “mathematically grounded” information to guide performance improvement initiatives. Today, Syntex's flagship product, IMPACT Enterprise®, is enabling business leaders throughout the world to minimize enterprise-wide exposure to risk impacting Sarbanes Oxley, Safety, Environmental, Security, Transportation, Quality, and other areas where operational risks persist.

Why Syntex?

- 5 of the top Fortune 10 companies use IMPACT Enterprise® software
- Track record of implementations and customer success is unprecedented, as all of our customers are highly referenceable and comprise many of the Fortune 100 companies
- Robust analytical reporting tool—Syntex offers a user-friendly yet robust analytical tool enabling in-depth analysis, graphing and reporting of KPIs
- Companies with successful execution of our vision carry substantially lower overall risk exposure than those companies

**ENVIRONMENTAL, HEALTH & SAFETY
SEARCH ASSOCIATES, INC.**



Environmental, Health & Safety (EH&S) Search Associates, Inc. is a national search firm that has specialized exclusively in the safety, occupational health and environmental field since 1978. Working with a select group of clients in the manufacturing & service sectors, we conduct retained searches for mid-management to senior-level environmental, health & safety professionals.

Expect Service

Quality and service are the keys to long-term success. We provide:

Confidentiality and Professionalism. Assignments are carried out with integrity, discretion and absolute confidentiality.

Flexibility. We offer engaged contingency and or retained search options.

Client Needs Assessment. We make an up-front & thorough determination of your needs and consider both the technical & personality profiles of the position.

Aggressive Search. We are professional recruiters—not just “internet resume collectors.” Utilizing original sources, professional contacts, information

networks and a computerized database containing background information on over 60,000 EH&S professionals, we quickly and discreetly compile a prospect list.

Thorough Screening and Evaluation. Our staff evaluates all candidates in light of client requirements. The position, location and organization are discussed with each candidate prior to referral.

Reference Checking. Upon the client’s request, a complete reference check is conducted to insure validity and verify past performance.

Professional Placement. EH&S will carefully coordinate the interviewing process. Once the finalist has been selected, we work with both parties to negotiate a satisfactory employment agreement.

Post-Placement Follow-up. We work with both parties to achieve a successful acclimation.

Expect Results

What does this experience & expertise mean for our clients? It means:

You save time and money! Due to our experience and global network of contacts, we can respond quickly



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with highly qualified candidates that meet your needs.

You interview the best talent in the industry! The best candidates for the position are often those who are not “actively looking.” We recruit the most attractive professionals for your specific position—top performers in the field.

You hire the right professional—Satisfaction Guaranteed! Successful recruiting means finding and hiring your first-choice candidate. Our professionalism throughout the search process is the key to achieving these results.

Recent Successes

Examples of recent search assignments we have completed include:

- Global Vice President, EH&S, Fortune 100 manufacturing corporation, NJ
- Global EH&S Manager, global chemical company, GA

- Global EH&S Director, major chemical company, New England
- Corporate Director of Safety, major construction company, WI
- Corporate Director, Safety, Health & Security, Fortune 500 chemical company, NJ
- Senior Vice President, EH&S, major petroleum company, Texas
- Director of HSE, multibillion dollar manufacturing company, AZ
- Corporate Director, EH&S, Fortune 250 corporation, OH
- Corporate Director, Safety and Industrial Hygiene, major energy company, NY

The Bottom Line

We perform each & every search with a commitment to excellence and with the goal of developing long-term client relationships. The bottom line is that EH&S Search Associates is uniquely qualified to help you find and hire top performers in the EH&S field. We look forward to assisting with your staffing needs!

BEVERIDGE & DIAMOND, P.C.

Beveridge & Diamond, P.C. has developed in-depth experience in all aspects of environmental law on the federal, state and local levels. Its practice includes matters involving complex litigation, enforcement, rulemakings, permitting, environmental audits, toxic torts, and white collar criminal defense. Beveridge & Diamond, P.C. works closely with its clients to find economical, effective and efficient solutions to their business problems.

Offices

- Washington, DC
- New York, NY
- Baltimore, MD
- Tenafly, NJ
- San Francisco, CA
- Austin, TX
- Wellesley, MA

Capabilities

The firm's capabilities encompass the following areas:

- Clean Air Act
- Clean Water Act, including wetlands regulation
- CERCLA (Superfund) and EPCRA
- Climate Change
- Endangered Species Act
- International Environmental Conventions, Protocols and Agreements
- National Environmental Policy Act (NEPA)
- Product Regulation (FIFRA, FDA, Biotechnology)
- Resource Conservation and Recovery Act
- Safe Drinking Water Act (SDWA)
- Toxic Substances Control Act (TSCA)



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Heritage Environmental Services (Heritage) is one of the country's premier privately held environmental services firms, with more than 30 years experience. From its comprehensive services (waste treatment & disposal, nationwide transportation network, laboratory testing, industrial maintenance, lab pack, product recovery, product manufacturing and by-product management) to industry-changing R&D solutions, Heritage is dedicated to finding better standards, developing more innovative methods and creating new technologies. It is Heritage's goal to be your trusted partner, providing a single source for resolution of every environmental challenge and concern.

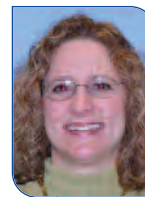
Byproduct Management Programs

Heritage strives to provide solutions for its customers' wide range of needs through its Expanded Service Offerings (ESO). These services range from a one-time need for recycling of an off spec product to an ongoing long-term management program for supplies and/or services. This approach allows each facility the opportunity to concentrate on their core business activities. Heritage can manage all

waste byproducts (hazardous, industrial, universal, recyclables, refuse, etc.) in a manner that will benefit customers' overall operations. Heritage continuously pursues better methods, innovative uses, alternative outlets and improved management practices to ensure that its customers reach their specific goals, such as sustainability, waste minimization, reuse and zero landfill.

Sustainability Programs/Solutions

Research & Development is a strategic part of the Heritage Group of companies, which includes Heritage Environmental Services, LLC (Heritage). Heritage Group companies operate in various industries including petroleum refining, asphalt product, highway construction and mining. Being a member of this industrious family gives Heritage an enhanced understanding of manufacturing processes and the generation of byproducts. Heritage's R&D professionals, who include chemists, engineers and geologists, are focused on establishing reuse and recycling options that benefit the environmental management needs of its customers.



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To learn about Heritage R&D success stories, such as the:

- patented process for 100% reuse of K061 electric arc furnace dust (EAF) from the steel industry
- 100% reuse of part washing solvents
- 100% reuse of circuit board etchants as a feedstock in the production of micronutrients in animal feed

Visit the Research & Development section of the Heritage website at www.heritage-enviro.com

Waste Treatment/Recycling

The Heritage hierarchy of waste management is Prevention, Reclamation or Reuse, Destruction, Detoxification, Treatment and Disposal. Heritage has five fully permitted TSDFs and two landfills in the following locations:

- Indianapolis, IN
- East Liverpool, OH (Incineration)
- Kansas City, MO
- Coolidge, AZ
- Charlotte, NC

- Roachdale, IN (*Subtitle C & D Landfills - With 22 million yards of permitted capacity Heritage can support large remediation projects when combined with its rail and logistics assets and support.*)

National Program Services

The Heritage National Program Services (NPS) group helps fulfill unique needs of customers with multiple sites nationwide. NPS provides custom programming to manage regulatory compliance, waste handling, collection, disposal and reporting at small sites that do not have a professionally trained environmental staff. Heritage's detailed and sophisticated program helps its retail, petroleum, consumer packaging and similar customers manage small amounts of waste generated from multiple locations. Heritage's customers find these programs greatly improve environmental compliance and reduce current and future liabilities.



Sims Recycling Solutions is the division of Sims Group created specifically in response to the increasing social and political pressures to prevent undesirable and often hazardous materials being disposed of in an environmentally unsound manner. Growing rapidly in Europe over the last six years, our strong infrastructure in Europe has facilitated the implementation of the WEEE Directive. With our expansion into the U.S. in 2003 and the acquisition of U.S.-based United Recycling Industries and Noranda Recycling Inc. in 2007, we now offer the premier solution for the b2b sector in North America. Sims Recycling Solutions' dedicated electronics recycling operations offer a comprehensive global service with the capability to process over 600 million pounds of electronic scrap annually.

Sims Recycling Solutions

Regardless of your needs, we have programs and services to meet them. With over 20 facilities worldwide and 7 locations in North America, we have the capabilities, facilities and capacity to handle any electronic products you have. We provide custom engineered services that address your needs and solve the problems that face you today. No one else compares.

Service Offerings

Dismantling & Recycling Services

Using dedicated industrial processes to achieve materials segregation before advanced sorting technology delivers quality material commodities for recycling markets.

Part/Component Recovery

When you have components or parts with value and you want them identified and pulled for resale or in-house use, we have the facilities and technicians trained to meet your needs.

CRT Recycling

This is the treatment of Cathode Ray Tubes, from televisions and monitors, in an environmentally sound manner to recover materials for recycling.

Asset Management

Redundant stock or the complete upgrade of corporate systems often releases new or nearly new electronics. Often these items can be resold or refurbished for resale to provide added value over normal materials recycling route.



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Precious Metals Recovery

For more than 50 years, companies of every size from around the world have benefited from our personalized services, innovative technologies and professional attitude. Our EPA permitted refinery offers the most advanced equipment for recovering gold, silver, platinum and palladium from solids, liquids, sludge and powders. Our fully equipped assay laboratory, staffed with thoroughly trained chemists and technicians, performs all precious metal assays on the premises, thus maintaining control over the process and speeding payments to our customers.

Customer Focused Benefits

Data Security

Ranging from the secured shredding destruction of hard drives to data erasure via industry standard software, we ensure company and client confidential information on your hard drives is never compromised.

Process Controls

To ensure complete data security and environmental compliance, Sims employs state of the art processes that are ISO certified (9001, 14001).

No Landfill/Domestic Recycling

Preventing liability is your goal and Sims ensures this. As a no landfill/no export recycler of electronics, you will never face landfill environmental liability or negative publicity from the export of your products.

Cost-Effective Logistics

With multiple Sims locations, national and local freight and service provider agreements, we can provide customized logistics services at the most competitive rates.

Value-Added Services

Retrieval of itemized parts tracking back to product/component relationship, including receipt verification, segregation, warehouse and re-deployment as authorized.



Through its four businesses, Veolia Environmental Services (VES) provides hazardous and non-hazardous waste management (Technical Solutions), industrial cleaning and maintenance (Industrial Services), solid waste services (Solid Waste) and waste-to-energy incineration services (Waste-To-Energy). VES employs over 11,000 dedicated people in North America focused on delivering preferred solutions to our customers.

When your responsibilities include managing environmental issues, including hazardous waste and its associated liability, you must rely on the capabilities and expertise of your service provider. Veolia Environmental Services stands alone in meeting the criteria you use to determine the most viable environmental services partner. Veolia Environmental Services' Technical Solutions (VES-TS) business offers an outstanding environmental compliance record, unparalleled financial strength, technical expertise and innovation, a complete range of services and the ability to help our customers reduce their waste and costs.

Turning waste into a resource is more than our tagline, as in 2006 VES produced over 6.7 megawatts of energy from landfill gas recovery

operations worldwide. Here in the United States, Technical Solutions reused more than 63 million pounds of hazardous waste as products in 2006, removing the waste from the RCRA system, saving raw materials and releasing waste generators from the associated liability.

Primary Services

Convert waste to product. Veolia can accept certain wastes from generators as a product and then use the product in its processes or manage them to an audited third party reuser.

Recycling. Veolia recycles solvents, acids, caustics, metal-bearing sludges, lighting and electrical equipment and ewaste.

Services on Your Site. Do you need to outsource capabilities to focus on your core business? Veolia can assist you by providing the personnel you need. We also specialize in properly identifying, packaging and treating laboratory chemicals.

Incineration. Our capabilities include the destruction of TSCA, CERCLA, RCRA, BATF and DEA wastes delivered by truck or rail.

Specialty. As a full-service provider, we help you manage whatever



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comes your way. We can provide services for low level radioactive waste, high hazard waste, medical waste, reactive chemicals and cylinders, just to name a few.

Veolia Environmental Services is ready to serve you. To find your closest office, please call 888-262-4910.

Company Background

Veolia ES Technical Solutions, L.L.C. has over 30 years' experience in the hazardous waste industry and 1,700 employees at 47 sales, service and treatment and disposal facilities located throughout the U.S. convenient to most industrial facilities. Services include a focus on "Turning waste into a resource" through recycling as evidenced by four energy recovery locations, seven recycling facilities for solvents and acids, four lighting and electronic waste recycling facilities, two incineration locations, 15 permitted TSDFs and 36 10-day in transit locations.

VES-TS is one of four business units of Veolia Environmental Services North America Corp. (VESNA). Its sister businesses are Solid Waste, Industrial Services and Waste-To-Energy. VESNA is part of the Veolia Environmental Services (VES) group, the only global manager of liquid, solid, non-hazardous and hazardous waste; on-site waste processing, industrial cleaning and process maintenance; and recycling, recovery and disposal for both the public and private sectors. VES has more than 80,000 employees in 35 countries and posted revenues of \$9.8 billion in 2006. Veolia Environnement (NYSE:VE), the parent of VES, with operations in water, waste, energy and transportation, has more than 300,000 employees in 67 countries and recorded revenues of \$37.7 billion in 2006.



Domani is an executive level business advisory and technical consulting firm that has helped Fortune 500 corporations realize new bottom line value through precise, market driven sustainability strategies.

Our interdisciplinary team of experts can quickly and effectively identify and facilitate advantageous, cost efficient approaches in emerging areas that are critical to succeeding in the new global economy. Our knowledge, experience and services cover:

Strategic Sustainability

DOMANI helps clients move beyond compliance and toward improving the competitive position and performance of their business. Our approach identifies and creates opportunities to decrease costs and risk in resource consumption, land, air and water impacts and waste management. We implement sustainable practices and develop sustainability goals that make a positive difference to the bottom line.

Climate Change & Greenhouse Gas

The potential impact of climate change on private and public organizations has become a critical

issue for investors, insurance companies, consumers and advocacy organizations, challenging traditional ideas and approaches to environmental risk management. Rising energy costs present a bottomline challenge, driving organizations to be systematic and efficient with energy use and the associated greenhouse gas emissions. At the same time, the asset value of carbon is creating new opportunities to generate revenue streams. DOMANI can help you proactively manage this issue in a way that meets your unique business needs.

Energy & Process Improvement

An efficient process is defined by the optimal use of time and resources while systematically eliminating waste. DOMANI's approach to sustainability leverages our pragmatic experience in lean manufacturing, energy and resource efficiency, renewable energy technologies and quality management. The result is reduced environmental impacts and improved cost savings and competitive advantage.

Sustainable Building & Development

A fully integrated approach to sustainable development encompasses



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high performance building design, brownfields redevelopment, low impact land use and program facilitation. DOMANI identifies distinct, achievable design opportunities that enhance the performance of buildings and developments and reduce environmental footprints while increasing market values. Our team of architects, landscape designers and mechanical, environmental and water quality engineers specialize in developing project-specific solutions for effective building design, construction and operational practices. This focused approach enables our clients to emphasize the triple bottom line: real estate assets, human capital and the environment.

Product Carbon Footprint Assessment

Consumer products manufacturers are increasingly being asked to disclose the carbon footprint of their products. And it is not only environmentally conscious con-

sumers that are asking these difficult questions. Major retailers such as Wal-Mart and Tesco are engaged in efforts to assess the greenhouse gas (GHG) emissions of the products in their stores.

Product carbon footprints differ significantly from corporate GHG inventories. Product carbon footprints require comprehensive assessments of GHG emissions from all stages of products' manufacture, distribution, use and disposal. This life-cycle approach can be challenging because it extends data collection and management activities to areas of the value-chain where companies may not be actively engaged.

DOMANI specializes in developing cost-effective approaches to produce carbon footprint assessments.



Established in 1986, Steele Communications is a full service marketing communications firm that specializes in developing balanced and credible sustainability, corporate social responsibility (CSR) and environmental, health and safety (EHS) reports and communications.

Approach to Sustainability/CSR/EHS Communications

Steele believes that communicating makes a difference: to the environment, to positive social change and to a company's top and bottom lines.

Fundamental to Steele's approach is the consideration of corporate business and branding objectives at the front-end of sustainability/CSR/EHS communications planning. Our goal is to ensure that every client's communications efforts work productively as part of the corporate communications family.

Report Development and Evaluation Services

Steele strongly supports the adoption of internationally recognized reporting guidelines, such as the Global Reporting Initiative G3 guidelines. At the same time, we work to ensure that your report is

your own, that it reflects your company's values, challenges and unique approach to sustainability/CSR/EHS performance.

Steele can partner with you as a turn-key resource or in a strategic or creative support role. We can help:

- Develop a report framework that satisfies global reporting guidelines, while aligning with your corporate communications strategy and business and branding objectives
- Structure your information gathering
- Generate all content and copy
- Design and produce Web-based and/or printed reports
- Establish your distribution plan.
- Serve in a cost-effective advisory role to help elevate the quality, effectiveness and credibility of your report

Internal and External Communications

Using a team-based, workshop approach, Steele can help you develop and execute a communications plan that leverages your sustainability/CSR/EHS performance to achieve communications and marketing objectives, to both internal and external audiences.



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- Bring together an effective project team
- Identify where your company is in relation to where you want to be
- Eliminate costly duplication of efforts
- Develop credible positioning, messaging and strategy
- Determine the best plan of action
- Eliminate duplication of efforts
- Eliminate confusing mixed messaging
- Promote value to business

Our Clients

Steele Communications has had the pleasure of working with a number of NAEM members, as well as a host of other organizations, on sustainability/CSR/EHS communications. Some of these include:

- Abbott Laboratories
- American Electric Power
- Anheuser-Busch
- Baxter International
- ComEd
- Electronics Industry Code of Conduct
- Exelon
- Global Environmental Management Initiative (GEMI)
- Kimberly-Clark
- NiSource
- OfficeMax Incorporated
- Smithfield Foods
- USEPA Region 5
- Wm Wrigley Jr. Co.

We can also work within your existing framework to execute creative sustainability/CSR/EHS materials and programs that help you leverage the growing interest in corporate environmental and social responsibility.

Communications Workshops

Whether you're seeking operational efficiencies and savings, inspired innovation, motivated people or enhanced corporate reputation, Steele can tailor and facilitate workshops to help your team:

- Establish clear objectives and generate effective strategy
- Gain cooperation and buy-in

	APG	ARCADIS	BEM Systems	Beveridge & Diamond	BLR	BNA	Brown and Caldwell	Cameron-Cole	CDM	CEC	CH2M Hill	DAI Environmental	Dakota Software Co.	Delta Environmental	DNV	Domani	Data Systems & Solns.	Earth Tech	EDSG
Air Quality		X	X		X	X	X	X	X	X	X	X		X			X	X	X
Auditing		X	X		X	X	X	X	X	X	X	X	X	X	X		X	X	X
Climate/Greenhouse Gases		X				X	X	X	X	X	X	X		X	X	X	X	X	X
Construction Management		X	X				X		X	X	X			X				X	
Contract Operations							X		X		X			X				X	
Counter Terrorism							X				X								
Decontamination		X					X		X		X			X				X	
Dispute Analysis/Expert Testimony		X	X				X	X	X	X				X					
EHS Compliance Consulting	X	X	X		X		X	X	X	X	X	X	X	X			X	X	X
EHS Marketing & Communications Service		X			X		X	X	X	X				X					
Emergency Response/Disaster Management		X	X		X	X			X		X			X				X	
EMIS Strategy/Design/Implementation		X	X			X	X	X	X	X	X		X	X			X	X	X
EMS/ISO Consulting	X	X	X		X		X	X	X	X	X		X	X			X	X	
Energy Management			X				X		X		X					X		X	
Environmental Lab Analysis	X	X					X		X										
Facility Design/Engineering		X					X	X	X	X	X			X				X	
Green Building/LEED Services		X	X				X	X	X	X	X			X		X		X	
Information Technology Services					X		X		X				X	X			X	X	X
Insurance						X								X					
ISO Registration																			
Legal Counsel					X	X													
Management Consulting		X					X		X		X			X		X	X	X	X
Mergers/Acquisitons/Divestures		X							X	X	X			X				X	X
Outsourcing		X						X			X			X			X	X	
Property Redevelopment		X				X			X	X	X	X		X				X	
Recycling						X				X	X								
Regulatory Tracking/Government Affairs		X	X		X	X		X	X	X	X		X	X				X	X
Remediation/Restoration	X	X	X			X	X	X	X	X	X	X		X			X	X	
Risk Assessment Management		X	X		X		X	X	X	X	X	X	X	X					
Software						X							X				X	X	
Staff Placement/Hiring					X														
Sustainability Strategy		X	X				X	X	X		X		X	X		X		X	X
Training		X			X	X	X	X	X	X	X		X	X				X	X
Waste Mangement/Treatment			X				X	X	X	X	X	X		X				X	
Water/Wastewater Management	X	X	X				X	X	X	X	X	X		X				X	

Programs and Events



EHS Stakeholder
Relations
& Communications

**The Grand Hotel Marriott
Resort & Spa
Mobile, AL**

April 24

Visit us online at
www.naem.org
for more event details
and NAEM news.



Implementing Best
Practices in Corporate
GHG Management &
Energy Efficiency

**Hosted by Millipore
Corporation
Boston, MA**

June 3-4



Managing EHS
Programs
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